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**TSA BOARD MEETING
AGENDA**

4201 N. Dale Mabry Hwy

4:00 PM

January 7, 2025

Welcome to a meeting with the Tampa Sports Authority. Your participation is appreciated. All meetings are open to the public and are generally held once a month.

PUBLIC COMMENT

The Board has set aside a 15-minute period for public comments. At its discretion, the Board may again hear public comments during the discussion of any agenda item. Public comments shall be limited to 3 minutes per individual, but the Chair may at its discretion, shorten or lengthen the time allowed. Anyone wishing to speak before the Board during the public comment section of the meeting should pre-register 24-hours prior to the meeting by e-mailing: meetings@tampasportsauthority.com or in-person, by filling out a comment card with TSA staff in the meeting room. If distributing materials, please have sufficient paper copies to include the Eleven (11) Board Members, the President/CEO, Staff and two copies for the Clerk (17 copies).

The Chair will call on speakers by name. When addressing the Board, please state your name, address, agenda item and speak clearly.

SPECIAL ACCOMODATIONS

Pursuant to provisions of the American with Disabilities Act, any person(s) requiring special accommodations to participate in these meetings is asked contact TSA at (813) 350-6500 or meetings@tampasportsauthority.com at least seven (7) days prior to the meeting.

NOTICES

In accordance with Florida Statue 286.0105, provides that if any person who decides to appeal any decision of the Tampa Sports Authority with respect to any matter considered at this public meeting will need a record of the proceedings and that, for such purpose, may need to hire a court reporter to ensure that a verbatim record of the proceedings is made, which record includes the

testimony and evidence upon which the appeal is based.

For copies of the agenda or questions regarding this meeting, please contact the Tampa Sports Authority Office at (813) 350-6500, 4201 N. Dale Mabry Hwy., Tampa, FL 33607 or submit a request to: meetings@tampasportsauthority.com.

I. Call to Order and Roll Call

II. Welcome and Introduction

III. Approval of Minutes

- 1. December 3, 2024 - Meeting Minutes **Request for Approval**

IV. Public Comment

V. Consent Items for Approval

- 1. RJS Financials - November 2024 **Request for Approval**
- 2. Golf Course Financials - November 2024 **Request for Approval**
- 3. SportsPlex Financials - November 2024 **Request for Approval**

VI. General Counsel

- 1. General Counsel Report **Informational**
- 2. Legislative Update **Informational**

VII. Committee Reports

VIII. Staff Reports

C. President/CEO

- 1. NYY Request - Field Lights on Community Field at GMS **Request for Approval**

D. VP of Stadium Operations

- 1. Bid #24-01: Concrete Pad Construction with Fencing and Storage **Request for Approval**
- 2. License Agreement Summaries **Informational**
- 3. Event Updates **Informational**
- 4. Schedule of Events **Informational**

E. VP of Golf Operations

- 1. Golf Course Updates **Informational**

F. VP of Marketing/Communications

- 1. Social Media Analytics - December 2024 **Informational**

G. VP of SportsPlex Operations

- 1. SportsPlex Update **Informational**
- 2. License Agreement Summaries **Informational**

3. Schedule of Events

Informational

IX. TSA Meeting Schedule

1/21/2025: Finance Committee Meeting @ 10:30am, TSA Boardroom

Informational

1/21/2025: Executive Committee Meeting @ follows Finance (if needed), TSA Boardroom

Informational

1/23/2025: Golf Committee Meeting @ 12:00pm, Babe Zaharias Clubhouse

Informational

1/28/2025: TSA Board Meeting @ 4:00pm, TSA Boardroom

Informational

X. Old Business

XI. New Business

XII. Adjournment

TAMPA SPORTS AUTHORITY

 **Print**

Meeting Date:

Title: December 3, 2024 - Meeting Minutes

Summary: Attached are the December 3, 2024 meeting minutes for your approval.

Strategic Plan:

Background:

ATTACHMENTS:		
Name:	Description:	Type:
12-3-2024 - TSA Board Meeting Minutes (DRAFT).pdf	December 3, 2024 - Meeting Minutes	Executive Summary



**TAMPA SPORTS AUTHORITY
REGULAR BOARD MEETING**

MEETING MINUTES SUMMARY

Date: December 3, 2024 / Time: 4:00 pm / Place: TSA Boardroom
4201 N. Dale Mabry Hwy., Tampa, FL 33607

The Tampa Sports Authority convened in a regular session at 4:00pm on this, the 3rd day of December 2024 with Tony Muniz, Chair, presiding.

Members present upon roll call were: Chair – Tony Muniz, Vice-Chair – Patrick Manteiga, Secretary/Treasurer – John Jaeb, Don DeFosset (phone), Hon. Ken Hagan (phone), Hon. Guido Maniscalco, Luciano Prida, Penny Parks, Andy Joe Scaglione (phone), Joseph W.J. Robinson P.E., Mark Woodard

Also in attendance: President/CEO – Eric Hart, VP of Stadium Operations – David Moss, VP of Finance and Administration – David Byrne, VP of Golf Operations – Jim Garrison, VP of Marketing and Communications – Bobby Silvest, VP of SportsPlex Operations – Stephen Reed, General Counsel – Julia Mandell, Legislative Consultant – Ron Pierce

I. Call to order and Roll Call

Chairman Muniz called the meeting to order at 4:00pm and roll was called.

II. Welcome and Introductions

CHAIR MUNIZ: *I'm not sure if we have any welcome introductions, but we're going to have a brief comment. I think you all have been misled. We're not going to be talking about the Rays today. You're welcome to stay. We're going to talk very briefly about Steinbrenner Field and them staying the season here. That's it. All right, I'm assuming there's no introductions.*

III. Approval of Minutes

1. November 6, 2024 - Meeting Minutes

CHAIR MUNIZ: *Has everyone had an opportunity to look at the meeting? The minutes from the meeting on November 6th?*

MS. PARKS: *I'll make a motion.*

MR. ROBINSON: *Second.*

CHAIR MUNIZ: *We got a motion from Penny and a 2nd from Mr. Robinson. All in favor say aye.*

ALL: *Aye.*

CHAIR MUNIZ: *Opposed? And motion passes.*

IV. Public Comment

V. Consent Items for approval

- 1. RJS Financials – October 2024**
- 2. Golf Course Financials – October 2024**
- 3. SportsPlex Financials – October 2024**
- 4. Hurricane Compensation – One Time Recognition**
- 5. Golf Budget Amendment (TSA Resolution #2024-02)**
- 6. SportsPlex Budget Amendment (TSA Resolution #2024-03)**

CHAIR MUNIZ: *All right, we have 6 items on the consent item. Is there anything anyone...*

MR. JAEB: *Move for approval.*

MR. ROBINSON: *Second.*

CHAIR MUNIZ: *We got a motion and a second. All in favor say aye.*

ALL: *Aye.*

CHAIR MUNIZ: *Opposed? And that motion passes also.*

VI. General Counsel

1. General Counsel Update – Julia Mandell

CHAIR MUNIZ: *OK, General counsel, Julia.*

MS. MANDELL: *Hi, I...I have an announcement that I wanted to make about me personally. I've got a chance to call some of you, but I haven't had a chance to call all of you. I am leaving the broad form of Gray Robinson and I'm going to be joining the Hillsborough County Attorney's Office. It's a very exciting opportunity for me. And for those of you I haven't had a chance to chat with, I can chat with you a little bit afterwards, give you*

some of the background. But I started my career with the Hillsborough County Attorney's Office and it's a very exciting time for me. And you know, I've had some things happen in my life that made some sense for me. And I, I'm working with Eric talking through the transition plan and we'll talk about all that. But keep in mind, it's not like I'm completely leaving. I'm just leaving that law firm at this time of my career. And it's, and I will tell you that my law firm has been very supportive of me, and this move and understands that's really what my background is. So, I just wanted to let you all know. And like I said, I had a chance to call some of you, but not all of you. And those of you I didn't get a chance to call, I'll have a private conversation with you and give you a little bit more detail and background on it. But I am more appreciative than I can say for the time I've spent with y'all, and the team here is just amazing. So, I'll leave it at that for now and we'll move on to the next and we can chat about that later and how we're going to move this forward.

CHAIR MUNIZ: Couple words. I've been on this board a long time, as you know, and we've had some rocky situations with our attorney. And when you came, you made the world great for us. You really did. And you could be sorely missed.

MS. MANDELL: Thank you. Just remember, I'm not completely leaving the world. I'm just going to a different building. But I...but I...but that means so much to me, Tony, that you would say that, too, thank you.

2. Legislative Update – Ron Pierce

CHAIR MUNIZ: Thank you. Legislative update, Mr. Pierce.

MR. PIERCE: Mr. Chair, no update this time.

CHAIR MUNIZ: Really?

MR. PIERCE: I'll have a lot to talk about at the next one, I promise.

CHAIR MUNIZ: OK, Mr. Hart, President's updates.

VII. Committee Reports

A. Executive Committee

No Report

B. Finance Committee

No Report

VIII. Staff Reports

C. President/CEO – Eric Hart

1. Rays 2025 Season Update – TSA Support of Steinbrenner Field

MR. HART: Thank you, Mr. Chair, on your agenda. We do have an update I've briefed you all about. Looks like the Rays and the Yankees have come to an agreement on the rental. We will be doing our business directly with the Yankees. So, we'll run it just like we run all of it. We'll still be doing... we will do the cleaning; we will end up doing the parking. So, we'll manage all the parking operations. We'll work with the City on the MOT plan. If they need any other resources, we've offered up that we can use our resources here to help supplement whatever they need since Steinbrenner really runs for that 30-day period really heavily and then falls back off. So, at this point, we think that we've got a lot of the calendar worked out. There are still some conflicts that we have to work through with MLB, the NFL and with our concerts. So, we did some of that this afternoon. So, I believe that we've gotten to at least where we'll have solutions or be able to work towards solutions on those conflicts. But the rest of it seems to be in order. It will be business as usual other than its 81 additional games. We will have to supplement our staff, but we're working through all those plans right now. But we'll run it just like we run when we when we do the Yankees. So, any questions we can answer on that? OK, thank you, Mr. Chairman.

CHAIR MUNIZ: OK, then. Perfect. Vice President of Stadium Operations, Dave.

D. VP of Stadium Operations – David Moss

1. License Agreement Summaries

MR. MOSS: Thank you, Mr. Chairman. Just have a few license agreement summaries to go over with you all today. Starting on the BEO side, there are a total of 5 listed in your packet and there up on the screen. I'm not going to go through them individually unless anybody has questions that they'd like to ask

But then moving into our parking lot stadium agreements, I'll start with the Christmas tree sale that we have going on in parking lot #9 right now through the 14th of this month, it's a \$5,000 license fee that is a revenue split with the Aviation Authority. And then there's no other ancillary parking or concessions for that event, just straight parking lot rental. Next one up is the game day of Champions youth football quadruple header that we do with the Sports Commission each year. This year's event will be taking place on December 14th from 8:00 to 4:00, just a \$10 rental fee plus the sports Commission paying all our direct event-related expenses. And the authority will collect parking revenue and retain that revenue as well as retain all the concession's revenue. And there is no, no merchandise for

that event. Next up, we have the New Year's fireworks sale that immediately follows the Christmas tree sale. So, starting on December 15th, the 4th of January, lot #9 is being rented by Galaxy Fireworks for \$6,000. And that is a revenue split with the Aviation Authority as well for \$3,000 to us and \$3,000 to them. Next up we have the Reliaquest Bowl, first year in a while that it will be held in December instead of on the traditional New Year's Day. So, December 31st at noon is the game day and time for this year's event. Once we know our teams which we'll get this Sunday, we will start to figure out what we think we'll have crowd wise and that will determine the license fee. So, we've given them two numbers here. We are anticipating less than 42,000 fans; we'll go with a \$375,000 license fee. If we anticipate more than 42,000, the license fee jumps up to \$410,000 for the license fee authority retains all the concessions revenues, the merchant or sorry the concessions revenues, the parking revenues and we will be selling the tickets and retaining the convenience fees as a standard if we do and the bull will receive the merchandise revenue for their good. Next one up is the Savannah Bananas event that we announced a few weeks back. March 15th, 2025, is the event date license fee on that one is a \$200,000 license fee. We will retain all the concession's revenue, the parking revenue and we are selling and retaining all the suite revenue as well. And the promoter will receive the merchandise for that event. And next one up is the Rely Quest closing party. This is not associated with the Reliaquest Bowl. It's actually Reliaquest. They're the outing. So, they're doing a closing interviewer closing party on April 1st. So, they're renting the field for a \$25,000 rental plus our direct event related expenses. And we will be retaining all the concessions revenue from that event as well. And we will be a free, free parking event for their guests, Sir. And last but not least, we finished the contract for our EDM music festival, the breakaway music festival that we're hosting April 26th and 27th. It's a flat license fee of \$120,000 plus our direct event-related expenses. We also have a ticket incentive rebate. So, any amount of tickets they sell per day over \$8,500, we get a \$5 rebate back to us on those. So, which did kick in this past year and resulted in an extra \$10,000 of rental for us and we're hoping that it bumps it by even more this year. And on the promoter side, they will retain the concessions and the merchandise revenue, and we will retain the parking revenue as we did this past year as well. That is it for license agreements. Are there any questions that anyone has on any of those events?

CHAIR MUNIZ: Any questions for Dave? Thank you very much.

2. Event Updates

MR. MOSS: Then I'll jump into two event estimates for you from the 2 USF games. The first one was the USF vs Navy game on November 9th. As you can see from the packet, we did better than budget on that game. We

had a couple thousand in attendance, higher than we had estimated. So ended up being a net of about \$42,000 better than the budget for that game. And then the last thing, the Tulsa game on November 23rd, which we were a little bit worse than budget, unfortunately only had 12,564 in attendance which fell below our projected in-house numbers. So, you can see we reflected adversely to our concessions and partners that we had budgeted based on the higher crowd expected. So, as you can see then though at the bottom still really, really strong overall \$2,000,000 coming in at \$12.2 million for the year with our bowl games still to come very strong.

CHAIR MUNIZ: Very Strong.

3. Schedule of Events

MR. MOSS: And then last and lastly for me, just the updated calendars for the Stadium, Amalie Arena, Steinbrenner Field. The big addition to our calendar was obviously the announcement of AC/DC yesterday. So really excited about having another concert, which should sell extremely well and goes on sale Friday. I think Bobby sent out a note, but we'll have the ticket info sent out to all of you before the end of the week. And that's all for me, Mr. Chairman. Any questions?

MS. PARKS: We could all go to Hawaii with USF, right? We all saw the announcement that that's where they are going for their away game.

CHAIR MUNIZ: We'll see if we can get that approved on the budget.

[laughter]

CHAIR MUNIZ: All right, ok, VP of Finance, Dave.

E. VP of Finance and Administration – David Byrne

1. Audit Engagement Client Service Plan – FY 24

MR. BYRNE: Mr. Chairman, I just included in here purely informational basis the general plan for the audit, the scope and the timeline. The auditors were here, we discussed through in more detail in Finance, but I did want the general outline of the audit to be included for the full board, the non-voting item, simply informational.

CHAIR MUNIZ: OK, thank you. That's it for you today?

MR. BYRNE: Yes, Sir.

CHAIR MUNIZ: Thank you very much. OK, VP of Golf, Jim.

F. VP of Golf Operations – Jim Garrison

1. Golf Course Updates

MR. GARRISON: *Thank you, Mr. Chairman. So, I'll start off with how we finished the fiscal year and then go into where we are currently. The most recent draft financial shows us making combined profit of \$363,000 and a budget beat of \$327,000 for the previous fiscal year.*

One of the highlights that helped us in that budget beat was that Rogers Park actually made \$134,000 this past year. Two things that helped Rogers reach those profits were the opening of the short course back in November of 2023 and the addition of the top Tracer facility on the driving range. The short course accounted for \$90,000 in revenue and was factored in. The yearly maintenance cost of \$60,000 Nets out at \$30,000 in profit. The addition of the Top Tracer facility on the range added approximately \$20,000 per month in revenue from mid-July through September and basically double range revenue numbers over the same time period from the previous fiscal year. In addition to the range growth, it also added just over \$14,000 including beverage sales over those same three months. So overall it is very good here. Now our current fiscal year due to the two hurricanes, the start of our current fiscal did not meet budgeted expectations and actually lost \$92,000 in the month of October, which put us right at \$100,000 below budget. And while this is understandable with the courses being closed between 12 and 14 days in the month of October, it's not how we wanted to kick off our fiscal year. On a positive note, the revenues so far for the month of November have rebounded and at the end of the month, those combined revenues were approximately \$71,000 ahead of budget. So, we didn't make it all up, but we made most of it up in the month of November. So very happy about that.

Out of the courses, Babe Zaharias' new greens have turned out great and then we attracted many old and new customers back to the course. We continue to receive great reviews from golfers who have played the new greens and as I reported at the last board meeting, we have our annual Bay Day Tournament approaching this Saturday, December 7th. The event is sold out with 128 players in the field. You are all aware that we have many downed trees at Babe from Hurricane Milton that delayed reopening, and we were without power to the clubhouse for nearly two weeks. In addition to this small pond that is just short of #1 green got to about 10 times its normal size, stretching all the way across holes #1, #9 and #10. It was so large and going down slowly that we needed to bring in an extra pump to divert the water into the pond at hole #8 After pumping for a few days we were able to get on back to its normal size by the area left of #1 green and #10 and in between #10 is still wet. A little wet due to the water table being high, but it's drying out very quickly at this point. We also lost the two large chain link fences on hole #7 and #18. Both were damaged beyond repair

due to trees falling on in the hurricane. We do not plan on replacing these but will add some type of hedgerow on #18 to protect against any errant shots towards the road.

At Rogers. Rogers took the brunt of the tree damage from Hurricane Milton. We've lost well over 100 trees on the property. The debris pile from those downed trees are located in two different areas and both were quite large. The one pile in the overflow parking lot has been cleared down to ground level, but the one adjacent to hole #10 still needs some work. I've been in contact with Parks and Rec and they assure me that it will be addressed very shortly. The greens, tees and driving range were overseeded the second week in November and are starting to look great for the upcoming holidays and golf season and we're still awaiting the cost associated or the breakdown of the costs associated with the green's renovation. We'll report that to all committee members once we have it.

At Rocky Point. Rocky escaped Milton with the least amount of tree damage but did suffer severe damage to the Nets and poles on the driving range. We lost 3 telephone poles and 10 net panels due to the high winds. The repair project is underway with demolition actually starting today and rebuilding will happen in the weeks to follow. The greens and fringes have healed nicely out of rocky after the storm surge associated with Hurricane Helene. However, some of the fringes are taking a bit longer to heal due to them being a different variety of grass that did not fare well with the salt water. Combining this extended healing process along with the range damage and the fact that some of the surrounding neighborhoods were hard hit from that particular storm where a lot of their core players come from, and it's easy to see where Rocky is not quite as financially viable as it was this time last year. Hopefully as the areas along the coast begin to reopen, the Northerners will return, and we will start to see the same volume in golfers that we are used to seeing that Rocky during the upcoming season. Any questions?

MR. ROBINSON: *Mr. Chair, have we received the fleet replacement?*

MR. GARRISON: *Yes, we did.*

CHAIR MUNIZ: *All right, any other questions? Thank you, Jim. And finally, VP of Marketing, Bobby.*

G. VP of Marketing and Communications – Bobby Silvest

1. Social Media Analytics – November 2024

MR. SILVEST: *Thank you, Mr. Chairman. The last month, we obviously had a lot of announcements impact our social media, but the two largest*

ones by our stats were Country Thunder announcements from Music Festival and then the Florida Georgia game 2027. Obviously, 2 huge events had a lot of huge events last month. That's all I really have.

CHAIR MUNIZ: Thank you, Sir. All right. And finally, the VP of the Sportsplex, Steve.

H. VP of SportsPlex Operations – Stephen Reed

1. SportsPlex Updates

MR. REED: Thank you, Mr. Chair. The first item is just a quick update on Sportsplex. We fared pretty well through five straight huge weekends of play. Fields took a little bit of a beating, didn't like the addition of the cold weather, but everything's going well out there. We had a weekend off over Thanksgiving, so we've got a little bit of a rest and we're ready for two more fun weekends coming up. So, we're doing pretty well. We did get the slab poured for the generator, so we are making progress there. Hopefully it'll be sometime in January, so we'll have that project finished up. So, all I have is an update. Any questions?

CHAIR MUNIZ: Any questions for Steve? Thank you so much.

2. License Agreement Summaries

MR. REED: Next item is license agreement summary. We only have one event in October, but it was a very good event. It was our Monster Mash, which is our Co-Pro. As you'll see on here. We've made \$46,867 after all the revenues and expenses and that's our split with the Florida Soccer School. Some news, I should have a update in January, but this is without some revenue that has not come in yet. We have some hotel information and some other stuff to come in, so we should have some more dollars to add to this as well. So, our estimate was \$24,000. We made \$46,000 right now. So, we did very well this year. So, it's a good event for us. Any questions?

CHAIR MUNIZ: How many years? Second or third?

MR. REED: Third, third year.

CHAIR MUNIZ: Pretty impressive.

MS. PARKS: That's our piece? The 46?

MR. REED: Yes, that's our piece. Any questions on that?

3. Schedule of Events

MR. REED: *If not, last item I have is just our upcoming schedule. Like I said, we have a lacrosse event this weekend. Friday, Saturday, Sunday, roll into a 5-day soccer event and then we end out the year with a 2-day soccer camp. That's all I got.*

CHAIR MUNIZ: *All right, thank you very much.*

IX. TSA Meeting Schedule

CHAIR MUNIZ: *The TSA meeting schedule, the Finance will be on the 19th of this month, 10:30am. Executive will follow if needed. I think we are going to have an Executive afterwards. And then the TSA next Board meeting will be January 7th, at 4 O'clock. Any old business? Any new business?*

CHAIR MUNIZ: *Any old business? Any new business?*

MR. ROBINSON: *Mr. Chair, just want to say I've enjoyed a full, full year here. I appreciate working with you guys. I learned a lot. I want to continue being here, but I just want to say Merry Christmas, Happy New Year and Feliz Navidad.*

CHAIR MUNIZ: *Thank you, Mr. Robinson. Eric, you normally have either something in new or old business. Do you have anything today?*

X. Old Business

XI. New Business

MR. HART: *I would just say that we didn't probably talk good enough, talk well enough about the concerts...so far. Metallica's doing very well. We haven't gone on with the individual seats yet. It's still the two nights, but My Chemical Romance was basically down to single seats in under an hour. So, completely surprised all of us, but it's extremely successful. I do anticipate that AC/DC is going to go pretty, pretty quick based on what we're seeing in preliminary demand behind the scenes. And then there are more coming. I know we're we haven't announced all of it yet, but it's there. There's more stuff to happen for it's going to be a really big year for staff.*

MR. MANTEIGA: *Is AC/DC playing anywhere else in the state?*

MR. HART: *Nope, 10, it's 10 limited shows. So, we talked about that in limited nature. If you look at My Chemical Romance, there's 10 markets. You look at*

ACDC, there's 10 markets. You look at Metallica, there were 14, but there were only six of us. So, we're kind of in a group right now where we're being picked. So, it's good news for us and it's we are on the national stage and the building is performing well. You have got a great staff that's doing wonderful work. So, I just want to make sure that, you know, that this season is going to be probably busier than we were in 2023...22, with Taylor because of all the shows and there's more to be announced. So, this year and next year lining up to be really, really busy years.

CHAIR MUNIZ: How many seats have we sold at the Metallica?

MR. HART: About on the two days? About 72,000 to 71,000 thousand. It's, but that's split. Yeah, that's the two. And then they'll open up...when they finish selling...They'll go to individual days. So, I think we're all anticipating well north of 50,000, probably 55 to 60,000 per day.

CHAIR MUNIZ: Wonderful. We have got some great concerts coming this year, all right. Do we have anything else? Merry Christmas. We're adjourned.

XII. Adjournment

There being no further business to come before the Board, Chair Muniz adjourned said meeting at 4:24pm on this 3rd day of December 2024.

DISCLAIMER

The Tampa Sports Authority does not prepare verbatim transcripts of the proceedings of TSA Regular Board Meetings.

In accordance with Florida Statute 286.0105, provides that if any person who decides to appeal any decision of the Tampa Sports Authority with respect to any matter considered at this public meeting will need a record of the proceedings and that, for such purpose, may need to hire a court reporter to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is based.

Upon request, copies of the agenda and recordings are available by contacting the Tampa Sports Authority Office. You may submit a request by e-mail to: publicrecords@tampasportsauthority.com, by phone: (813) 350-6500, by mail: 4201 N. Dale Mabry Hwy., Tampa, FL 33607.

TAMPA SPORTS AUTHORITY

 **Print**

Meeting Date:

Title: RJS Financials - November 2024

Summary: Attached are the November 2024 RJS Stadium Financials. Staff is requesting the Board receive and accept the November 2024 RJS Financials as submitted.

Strategic Plan:

Background:

ATTACHMENTS:		
Name:	Description:	Type:
 RJS_Packet_-_1.pdf	RJS Packet - 1	Executive Summary

Raymond James Stadium - Combined Financial Summary November - FY 2025

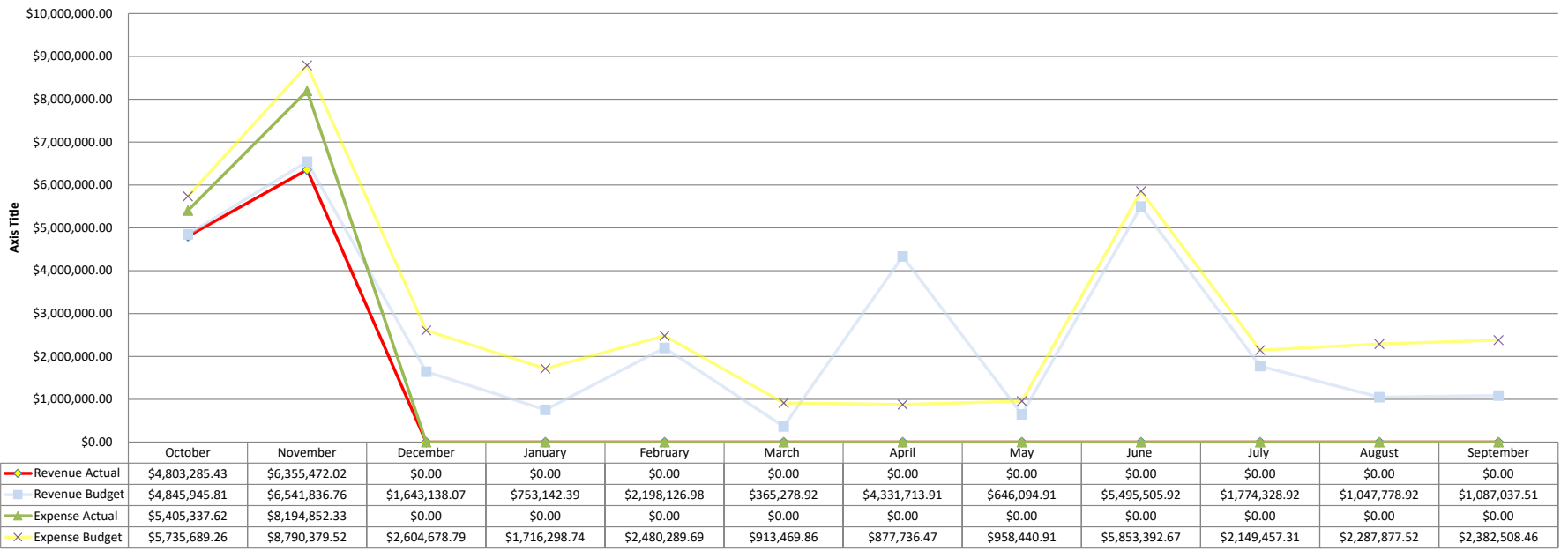
	Month to Date - November 2024			Year to Date - November 2024		
	Actual	Budget	Difference	Actual	Budget	Difference
Revenues	\$ 1,552,186.59	\$ 1,695,890.94	\$ (143,704.35)	\$ 6,355,472.02	\$ 6,541,836.76	\$ (186,364.74)
Expenses	\$ 2,980,950.35	\$ 3,054,690.33	\$ (73,739.98)	\$ 8,194,852.33	\$ 8,790,379.52	\$ (595,527.18)
Sub Total	\$ (1,428,763.76)	\$ (1,358,799.39)	\$ (69,964.37)	\$ (1,839,380.31)	\$ (2,248,542.76)	\$ 409,162.44
Less Depreciation	\$ 50,279.36	\$ 29,538.13	\$ 20,741.23	\$ 81,612.99	\$ 59,076.26	\$ 22,536.73
Sub Total	\$ (1,378,484.40)	\$ (1,329,261.26)	\$ (49,223.14)	\$ (1,757,767.32)	\$ (2,189,466.50)	\$ 431,699.17
Add Interest	\$ 13,539.17	\$ 6,500.00	\$ 7,039.17	\$ 27,898.63	\$ 13,000.00	\$ 14,898.63
Total	\$ (1,364,945.23)	\$ (1,322,761.26)	\$ (42,183.98)	\$ (1,729,868.69)	\$ (2,176,466.50)	\$ 446,597.80
Add Subsidy	\$ 494,609.62	\$ 472,152.29	\$ 22,457.33	\$ 2,608,902.41	\$ 2,586,445.09	\$ 22,457.32
Ahead/(Behind)						
Budget	\$ (870,335.61)	\$ (850,608.97)	\$ (19,726.65)	\$ 879,033.72	\$ 409,978.59	\$ 469,055.12
Funds Carried Forward				\$ -	\$ -	\$ -
				\$ 879,033.72	\$ 409,978.59	\$ 469,055.12

Comments:

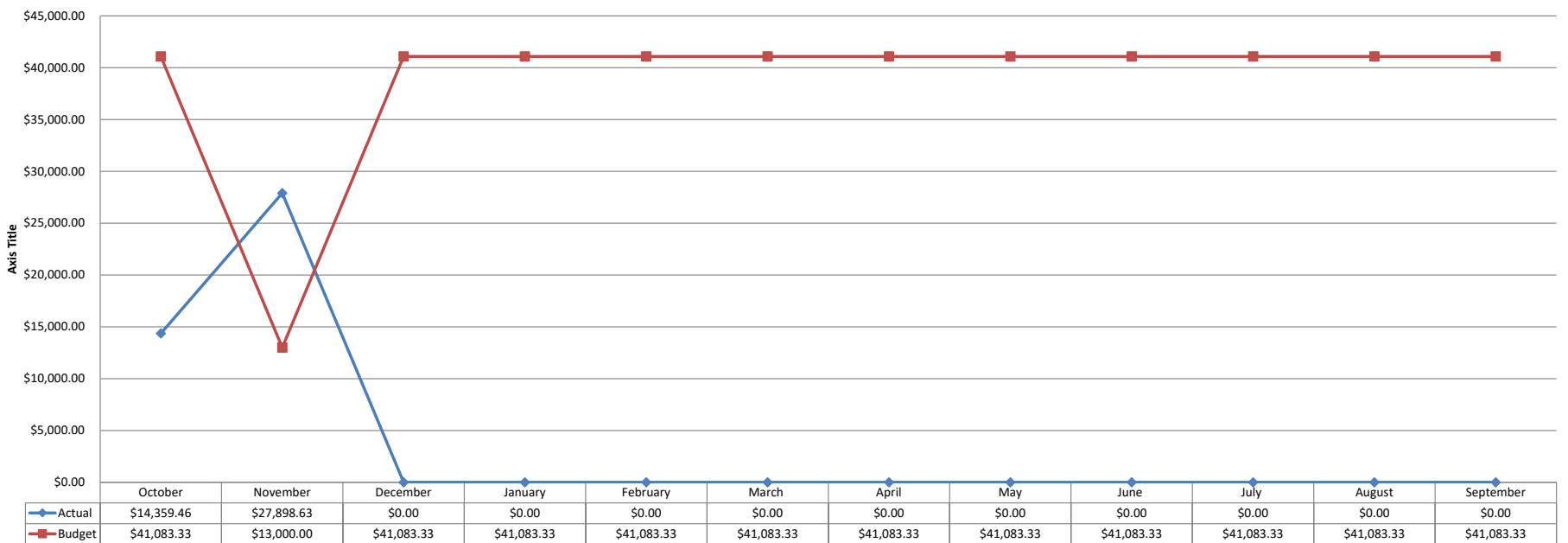
Due to timing, the positive variance is decreased from \$469,055.12 to \$115,000.00

	Revenues			Expenses			Interest Earnings			YTD Actual Performance vs. Budget		
	Actual	Budget	Difference	Actual	Budget	Difference	Actual	Budget	Difference	Actual	Budget	Difference
October	\$4,803,285.43	\$4,845,945.81	(\$42,660.38)	\$5,405,337.62	\$5,735,689.26	(\$330,351.64)	\$14,359.46	\$41,083.33	(\$26,723.87)	\$1,557,933.69	\$1,295,170.81	\$262,762.88
November	\$6,355,472.02	\$6,541,836.76	(\$186,364.74)	\$8,194,852.33	\$8,790,379.52	(\$595,527.19)	\$27,898.63	\$13,000.00	\$14,898.63	\$879,033.72	\$409,978.59	\$469,055.13
December	\$0.00	\$1,643,138.07	(\$1,643,138.07)	\$0.00	\$2,604,678.79	(\$2,604,678.79)	\$0.00	\$41,083.33	(\$41,083.33)	\$0.00	(\$890,919.26)	\$890,919.26
January	\$0.00	\$753,142.39	(\$753,142.39)	\$0.00	\$1,716,298.74	(\$1,716,298.74)	\$0.00	\$41,083.33	(\$41,083.33)	\$0.00	(\$657,613.46)	\$657,613.46
February	\$0.00	\$2,198,126.98	(\$2,198,126.98)	\$0.00	\$2,480,289.69	(\$2,480,289.69)	\$0.00	\$41,083.33	(\$41,083.33)	\$0.00	(\$211,541.25)	\$211,541.25
March	\$0.00	\$365,278.92	(\$365,278.92)	\$0.00	\$913,469.86	(\$913,469.86)	\$0.00	\$41,083.33	(\$41,083.33)	\$0.00	(\$477,569.48)	\$477,569.48
April	\$0.00	\$4,331,713.91	(\$4,331,713.91)	\$0.00	\$877,736.47	(\$877,736.47)	\$0.00	\$41,083.33	(\$41,083.33)	\$0.00	\$3,759,520.32	(\$3,759,520.32)
May	\$0.00	\$646,094.91	(\$646,094.91)	\$0.00	\$958,440.91	(\$958,440.91)	\$0.00	\$41,083.33	(\$41,083.33)	\$0.00	(\$241,724.54)	\$241,724.54
June	\$0.00	\$5,495,505.92	(\$5,495,505.92)	\$0.00	\$5,853,392.67	(\$5,853,392.67)	\$0.00	\$41,083.33	(\$41,083.33)	\$0.00	(\$287,265.29)	\$287,265.29
July	\$0.00	\$1,774,328.92	(\$1,774,328.92)	\$0.00	\$2,149,457.31	(\$2,149,457.31)	\$0.00	\$41,083.33	(\$41,083.33)	\$0.00	(\$69,585.51)	\$69,585.51
August	\$0.00	\$1,047,778.92	(\$1,047,778.92)	\$0.00	\$2,287,877.52	(\$2,287,877.52)	\$0.00	\$41,083.33	(\$41,083.33)	\$0.00	(\$1,169,477.14)	\$1,169,477.14
September	\$0.00	\$1,087,037.51	(\$1,087,037.51)	\$0.00	\$2,382,508.46	(\$2,382,508.46)	\$0.00	\$41,083.33	(\$41,083.33)	\$0.00	(\$1,224,849.50)	\$1,224,849.50
Total	\$11,158,757.45	\$11,387,782.57	(\$229,025.12)	\$13,600,189.95	\$14,526,068.78	(\$925,878.83)	\$42,258.09	\$54,083.33	(\$11,825.24)	\$2,436,967.41	\$1,705,149.40	\$731,818.01

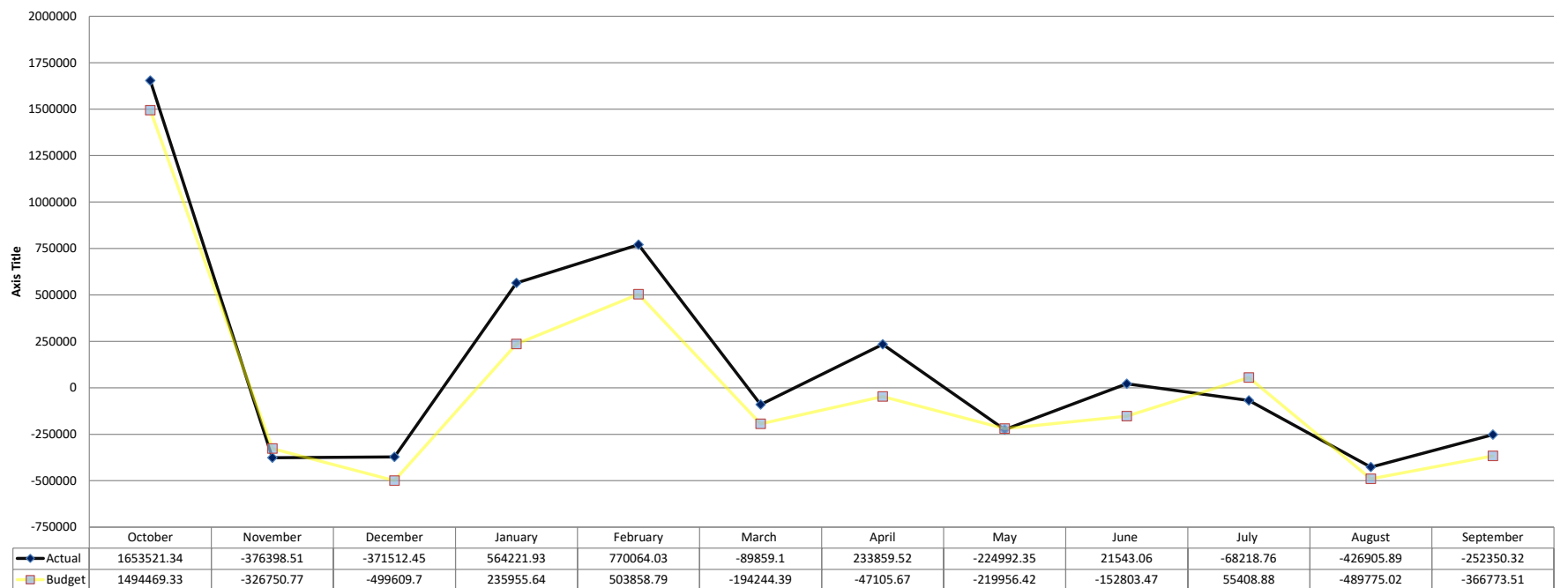
Revenues/Expenses - Budget vs. Actual



Interest Income - Budget vs. Actual



Actual Overall Performance vs. Budget



Tampa Sports Authority

Sports Facilities operations - Actual to Budget
Statement of Revenue and Expenses - Comparative

Tampa Sports Authority

**Sports Facilities Operations - Actual to Budget
Statement of Revenue and Expenses - Comparative**

For the period ended November 30, 2024

	2024	2024		2024	2024		
	<u>MTD Actual</u>	<u>MTD Budget</u>	<u>Var</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>Var</u>	<u>Comments</u>
Operating Revenue							
Buc's							
License fees	\$ 291,666.67	\$ 291,666.67	\$ -	\$ 583,333.34	\$ 583,333.34	\$ -	
Ticket Surcharge	144,545.00	125,000.00	19,545.00	429,032.50	375,000.00	54,032.50	
Parking	-	-	-	-	-	-	
Total Buc's	<u>436,211.67</u>	<u>416,666.67</u>	<u>19,545.00</u>	<u>1,012,365.84</u>	<u>958,333.34</u>	<u>54,032.50</u>	
College Football							
License fees	764,000.00	840,000.00	(76,000.00)	1,146,000.00	1,680,000.00	(534,000.00)	
Ticket Surcharge	61,088.00	70,000.00	(8,912.00)	79,088.00	140,000.00	(60,912.00)	
Concessions	299,556.00	324,576.00	(25,020.00)	408,588.00	649,152.00	(240,564.00)	
Parking	94,000.00	89,250.00	4,750.00	124,000.00	178,500.00	(54,500.00)	
Total College Football	<u>1,218,644.00</u>	<u>1,323,826.00</u>	<u>(105,182.00)</u>	<u>1,757,676.00</u>	<u>2,647,652.00</u>	<u>(889,976.00)</u>	
Concerts & Motorsports							
License fees	-	-	-	4,100,000.00	2,685,373.72	1,414,626.28	
Ticket Surcharge	-	-	-	171,172.50	150,500.00	20,672.50	
Concessions	-	-	-	1,085,574.00	915,040.00	170,534.00	
Parking	-	-	-	275,646.21	136,158.14	139,488.07	
Total Concerts & Motorsports	<u>-</u>	<u>-</u>	<u>-</u>	<u>5,632,392.71</u>	<u>3,887,071.86</u>	<u>1,745,320.85</u>	
Excess Revenue over \$2,000,000	-	-	-	-	-	-	
Advalorem & Intangible Taxes	297,786.80	280,853.44	16,933.36	297,786.80	280,853.44	16,933.36	
Other							
License fees	37,780.60	104,847.84	(67,067.24)	75,561.20	205,195.68	(129,634.48)	
Ticket Surcharge	-	-	-	-	-	-	
Concessions/BEOs	-	29,166.67	(29,166.67)	-	58,333.34	(58,333.34)	
Parking	-	-	-	-	-	-	
Parking - offsite	800.00	9,097.00	(8,297.00)	16,200.00	81,501.50	(65,301.50)	
Rent	30,417.67	29,695.58	722.09	60,835.34	59,391.16	1,444.18	
Miscellaneous/other	(31,737.17)	18,416.66	(50,153.83)	(21,376.69)	36,833.32	(58,210.01)	
Total Other	<u>37,261.10</u>	<u>191,223.75</u>	<u>(153,962.65)</u>	<u>131,219.85</u>	<u>441,255.00</u>	<u>(310,035.15)</u>	

Tampa Sports Authority

Sports Facilities operations - Actual to Budget
Statement of Revenue and Expenses - Comparative

Tampa Sports Authority

**Sports Facilities Operations - Actual to Budget
Statement of Revenue and Expenses - Comparative**

For the period ended November 30, 2024

	2024			2024			Comments
	MTD Actual	MTD Budget	Var	YTD Actual	YTD Budget	Var	
Total gross operating revenues	1,989,903.57	2,212,569.86	(222,666.29)	8,831,441.20	8,215,165.64	616,275.56	
Less: Revenue Splits	(437,716.98)	(516,678.92)	78,961.94	(2,475,969.18)	(1,673,328.88)	(802,640.30)	
Total net operating revenues	1,552,186.59	1,695,890.94	(143,704.35)	6,355,472.02	6,541,836.76	(186,364.74)	
Operating Expenses							
Salaries & Wages	530,798.59	530,349.60	448.99	683,676.31	711,160.59	(27,484.28)	
Salaries & Wages Reimbursement	(75,764.03)	(179,990.99)	104,226.96	(158,386.50)	(267,390.79)	109,004.29	Timing
Fringes/Related Costs	163,036.98	241,852.64	(78,815.66)	286,635.32	361,635.14	(74,999.82)	
Computer Expenses	3,306.92	6,500.00	(3,193.08)	3,938.79	13,000.00	(9,061.21)	Timing
Licenses, Dues & Permits	9,709.00	3,666.67	6,042.33	10,966.37	7,333.34	3,633.03	
Marketing & Advertising	12,441.83	18,133.33	(5,691.50)	12,245.83	44,516.66	(32,270.83)	Timing
Maint & Supplies - Building & Field	(387.97)	21,816.66	(22,204.63)	(24,544.08)	44,233.32	(68,777.40)	Timing
Maint - Contractual	126,476.64	124,583.33	1,893.31	156,934.85	249,166.66	(92,231.81)	Timing
Insurance/bonding	123,768.40	137,658.04	(13,889.64)	216,371.71	249,601.04	(33,229.33)	Timing
Event - Buccaneers	384,991.51	396,250.00	(11,258.49)	1,169,620.26	1,188,749.98	(19,129.72)	
Event - Direct Costs	754,252.36	878,914.44	(124,662.08)	4,694,668.07	4,903,328.69	(208,660.62)	Timing
Event - Other Costs	(18,841.49)	(4,166.67)	(14,674.82)	(67,922.39)	(8,333.34)	(59,589.05)	
Event - Offsite parking	5,376.39	1,758.59	3,617.80	5,376.39	15,755.48	(10,379.09)	
Professional Services	6,667.62	27,833.34	(21,165.72)	21,564.68	54,666.68	(33,102.00)	Timing
HCAA & Condo Rents	-	-	-	279,699.10	279,699.10	-	
Real estate taxes	792,396.43	753,005.73	39,390.70	792,396.43	753,005.73	39,390.70	
Supplies, Postage & Shipping	(1,508.05)	4,354.17	(5,862.22)	5,615.43	8,708.34	(3,092.91)	
Utilities & Telephone	108,501.23	54,833.32	53,667.91	15,314.68	109,666.64	(94,351.96)	Timing
Training & Education	1,949.25	3,800.00	(1,850.75)	2,508.27	4,800.00	(2,291.73)	
Pension Expenses	-	-	-	-	-	-	
Miscellaneous other	3,499.38	4,000.00	(500.62)	6,559.82	8,000.00	(1,440.18)	
Depreciation and amortization	50,279.36	29,538.13	20,741.23	81,612.99	59,076.26	22,536.73	
Total operating expenses	2,980,950.35	3,054,690.33	(73,739.98)	8,194,852.33	8,790,379.52	(595,527.19)	
Non-operating revenues(expenses)							
Contributed Operating Revenue	494,609.62	472,152.29	22,457.33	2,608,902.41	2,586,445.09	22,457.32	
Investment income	66,422.75	41,083.33	25,339.42	109,627.59	82,166.66	27,460.93	
Bond grants and contributions	1,291,325.82	1,242,387.51	48,938.31	2,535,741.74	2,484,775.02	50,966.72	

Tampa Sports Authority

Sports Facilities operations - Actual to Budget
Statement of Revenue and Expenses - Comparative

Tampa Sports Authority

Sports Facilities Operations - Actual to Budget

Statement of Revenue and Expenses - Comparative

For the period ended November 30, 2024

	2024			2024			
	<u>MTD Actual</u>	<u>MTD Budget</u>	<u>Var</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>Var</u>	<u>Comments</u>
Practice Facility-Contributions	-	-	-	-	-	-	
Amortization of bond issue costs	-	-	-	-	-	-	
Amortization of leasehold interest	(2,489,393.97)	(2,493,259.24)	3,865.27	(4,943,206.05)	(4,986,518.48)	43,312.43	
Forgiveness of debt	-	-	-	-	-	-	
Interest exp. and amort. of bond	(68,940.67)	(57,719.13)	(11,221.54)	(137,881.34)	(113,438.26)	(24,443.08)	
Loss on disposal of assets	-	-	-	-	-	-	
Capital grants and contributions	-	-	-	-	-	-	
Total non-operating revenues	<u>(705,976.45)</u>	<u>(795,355.24)</u>	<u>89,378.79</u>	<u>173,184.35</u>	<u>53,430.03</u>	<u>119,754.32</u>	
Excess Revenues over Expenses	<u>(2,134,740.21)</u>	<u>(2,154,154.63)</u>	<u>19,414.42</u>	<u>(1,666,195.96)</u>	<u>(2,195,112.73)</u>	<u>528,916.77</u>	

**Tampa Sports Authority
Sports Facilities Operations
Statement of Net Position**

November 30, 2024
(With comparative totals for 2024)

	<u>2025</u>	<u>2024</u>	<u>Var</u>
	Sports Facilities Operations	Sports Facilities Operations	Sports Facilities Operations
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	\$ 29,273,949	\$ 15,596,821	\$ 13,677,128
Accounts receivable	12,404,208	12,505,168	\$ (100,960)
Accounts receivable (Lease)	20,621,576	20,621,576	\$ -
Due from Golf Courses/Complex	559,700	226,991	\$ 332,709
Prepaid expenses and deposits	1,192,037	903,419	\$ 288,618
Inventory	-	-	\$ -
Total current assets	<u>64,051,470</u>	<u>49,853,975</u>	<u>14,197,495</u>
NON-CURRENT ASSETS			
Investments	2,464,726	1,075,129	\$ 1,389,597
Practice Facility Funds Receivable	-	-	\$ -
Capital assets, net of depreciation	6,828,646	4,347,356	\$ 2,481,291
Unamortized leasehold interest	120,329,323	145,764,626	\$ (25,435,303)
Unamortized portion of bond issuance costs	-	-	\$ -
Deferred costs of advance refunding	63,018	93,267	\$ (30,249)
Pension Related Outflows	1,862,394	1,862,394	\$ -
Total non-current assets	<u>131,548,108</u>	<u>153,142,772</u>	<u>(21,594,665)</u>
TOTAL ASSETS	<u>\$ 195,599,577</u>	<u>\$ 202,996,747</u>	<u>\$ (7,397,169)</u>
LIABILITIES			
CURRENT LIABILITIES			
Long-term debt due within one year	\$ 12,445,000	\$ 12,445,000	\$ -
Accounts payable and accrued liabilities	7,249,905	1,936,579	\$ 5,313,326
Accrued liabilities (Lease)	4,924,925	4,924,925	\$ -
Accrued interest payable	1,816,501	937,653	\$ 878,848
Due to Component Government Unit	-	-	\$ -
Deferred revenue	7,974,869	1,409,518	\$ 6,565,351
Total current liabilities	<u>34,411,200</u>	<u>21,653,675</u>	<u>12,757,525</u>
NON-CURRENT LIABILITIES			
Pension Liability	7,189,328	7,189,328	\$ -
Pension Related Inflows	20,228,843	20,228,843	\$ -
Bond and loan payable	33,238,838	44,697,402	\$ (11,458,564)
Total Non-current liabilities	<u>60,657,009</u>	<u>72,115,573</u>	<u>(11,458,564)</u>
TOTAL LIABILITIES	<u>95,068,209</u>	<u>93,769,249</u>	<u>1,298,961</u>
NET POSITION			
Invested in Capital Assets and Unamortized			
Leasehold Interest, net of related debt	81,474,131	92,969,579	\$ (11,495,448)
Restricted for Capital Projects	5,148,711	2,387,322	\$ 2,761,389
Restricted for Debt Service	5,404,076	3,289,202	\$ 2,114,875
Unrestricted	8,504,451	10,581,396	\$ (2,076,945)
Total Net Position	<u>100,531,368</u>	<u>109,227,498</u>	<u>(8,696,130)</u>
TOTAL LIABILITIES & NET POSITION	<u>\$ 195,599,577</u>	<u>\$ 202,996,747</u>	<u>\$ (7,397,169)</u>

TAMPA SPORTS AUTHORITY

 **Print**

Meeting Date:

Title: Golf Course Financials - November 2024

Summary: Attached are the November 2024 Golf Course Stadium Financials. Staff is requesting the Board receive and accept the November 2024 Golf Course Financials as submitted.

Strategic Plan:

Background:

ATTACHMENTS:		
Name:	Description:	Type:
 Golf_Course_Packet_-_1.pdf	Golf Course Packet - 1	Executive Summary

**Tampa Sports Authority
Financial Statement Summary
November, 2024**

Golf Courses

Statement of Revenues and Expenses – Comparative – November, 2024

1. Net by Course (excluding depreciation and prior to City Contribution):

Course	November Actual	November Budget	Difference	YTD Actual	YTD Budget	YTD Net to Budget
Babe Zaharias	(34,991)	(39,595)	4,603	(73,212)	(52,168)	(21,043)
Rocky Point	(22,508)	(16,095)	(6,413)	(51,686)	12,215	(63,901)
Rogers Park	(19,338)	(27,439)	8,101	(38,705)	(34,678)	(4,027)
Profit/(Loss)	(76,837)	(83,128)	6,291	(163,602)	(74,631)	(88,971)

2. Merchandise

a. MTD Combined Gross Margins

Description	Gross Margins Actual	Gross Margins Target	Difference
Balls	22%	20%	2%
Gloves	24%	30%	-6%
Headwear	30%	30%	0%
Clubs	13%	15%	-2%
Bags	23%	15%	8%
Apparel	28%	35%	-7%
Shoes	17%	30%	-13%
Misc Merch	39%	35%	4%

3. Food and Beverage

a. MTD Combined F&B gross margins are as follows:

Description	Actual	Target	Difference
Prepared Food	58%	65%	-7%
Packaged Food	49%	60%	-11%
Syrup Drinks	59%	70%	-11%
Can Drinks	69%	70%	-1%
Draft Beer	54%	50%	4%
Regular Beer	71%	70%	1%
Well Liquor	66%	65%	1%

Tampa Sports Authority
Sports Facilities
STATEMENT OF REVENUE AND EXPENSES COMPARED TO BUDGET
For the Period Ending November 30, 2024

	Babe Zaharias			Rocky Point			Rogers Park			MonthlyTotal	MonthlyBudget	Variance
	Monthly Activity			Monthly Activity			Monthly Activity			2024	2024	Budget to Actual
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance			
Operating Revenue												
Golf fees	\$ 106,047	\$ 91,312	\$ 14,735	\$ 110,527	\$ 111,764	\$ (1,237)	\$ 110,080	\$ 97,377	\$ 12,703	\$ 326,654	\$ 300,453	\$ 26,201
Merchandise	10,793	9,125	1,668	15,769	14,112	1,657	11,839	9,261	2,578	38,401	32,499	5,903
Food & Beverage	24,385	17,872	6,513	31,501	24,761	6,741	20,967	11,288	9,679	76,854	53,921	22,933
Events	-	-	-	-	-	-	-	-	-	-	-	-
Memberships	1,361	1,350	11	3,329	3,950	(621)	2,225	2,500	(275)	6,915	7,800	(885)
Driving range	-	-	-	626	10,500	(9,874)	37,429	19,147	18,282	38,055	29,647	8,408
Total operating revenues	142,586	119,659	22,927	161,752	165,087	(3,335)	182,540	139,574	42,966	486,878	424,320	\$ 62,559
Operating Expenses												
Cost of merchandise sold	8,243	6,871	1,373	11,265	10,486	779	9,216	6,802	2,414	28,724	24,159	4,565
Cost of Food & Beverage	11,357	7,921	3,436	12,545	10,787	1,758	8,121	4,919	3,203	32,023	23,626	8,397
Cost of Events	-	-	-	-	-	-	-	-	-	-	-	-
Clubhouse operators	70,212	58,241	11,971	70,024	68,551	1,473	97,152	65,769	31,383	237,388	192,561	44,827
Course maintenance	58,197	56,748	1,449	55,139	56,124	(985)	58,912	58,352	560	172,248	171,223	1,024
General and administrative	29,568	29,473	95	31,788	35,234	(3,446)	28,184	31,171	(2,987)	89,540	95,878	(6,338)
Driving range	-	-	-	3,500	-	3,500	293	-	293	3,793	-	3,793
Depreciation and amortization												
Total operating expenses	177,577	159,254	18,324	184,260	181,182	3,078	201,878	167,012	34,866	563,715	507,447	56,267
Total Operating Gain(Loss)	(34,991)	(39,595)	4,603	(22,508)	(16,095)	(6,413)	(19,338)	(27,439)	8,101	(76,837)	(83,128)	6,291
Non-operating revenues(expenses)												
Investment income	254	-	254	2,011	-	2,011	1,913	-	1,913	4,178	-	4,178
Interest expense	-	-	-	-	-	-	-	-	-	-	-	-
Forgiveness of debt	-	-	-	-	-	-	-	-	-	-	-	-
Loss on disposal of assets/Settlements	-	-	-	-	-	-	-	-	-	-	-	-
Total non-operating revenues	254	-	254	2,011	-	2,011	1,913	-	1,913	4,178	-	4,178
Change in net assets before capital grants and contributions	(34,737)	(39,595)	4,857	(20,496)	(16,095)	(4,402)	(17,425)	(27,439)	10,014	(72,658)	(83,128)	10,469
Capital grants and contributions	-	-	-	-	-	-	-	-	-	\$ -	\$ -	-
Change in net assets	\$ (34,737)	\$ (39,595)	\$ 4,857	\$ (20,496)	\$ (16,095)	\$ (4,402)	\$ (17,425)	\$ (27,439)	\$ 10,014	\$ (72,658)	\$ (83,128)	\$ 10,469

Tampa Sports Authority
GOLF COURSE OPERATIONS COMPONENT UNIT
MANAGEMENT REPORT - STATEMENT OF NET POSITION

November 30, 2024
With Comparative Total for Fiscal Year 2024

	Babe Zaharias Course	Rocky Point Course	Rogers Park Course	Total 2025	Total 2024
ASSETS					
CURRENT ASSETS					
Cash and cash equivalents	\$ 165,662	\$ 1,198,077	\$ 1,020,253	\$ 2,383,992	\$ 3,724,050
Accounts receivable	23,808	14,337	6,524	44,669	25,591
Due from other funds	26,390	1,312,554	7,151	1,346,095	81,171
Prepaid expenses and deposits	1,300	1,400	1,400	4,100	4,100
Inventory	57,805	156,118	129,352	343,275	286,566
Total current assets	<u>274,966</u>	<u>2,682,486</u>	<u>1,164,680</u>	<u>4,122,132</u>	<u>4,121,477</u>
NON-CURRENT ASSETS					
Capital assets, net of depreciation	<u>3,275,345</u>	<u>862,892</u>	<u>2,673,958</u>	<u>6,812,195</u>	<u>5,325,912</u>
Total non-current assets	<u>3,275,345</u>	<u>862,892</u>	<u>2,673,958</u>	<u>6,812,195</u>	<u>5,325,912</u>
TOTAL ASSETS	<u><u>\$ 3,550,311</u></u>	<u><u>\$ 3,545,379</u></u>	<u><u>\$ 3,838,637</u></u>	<u><u>\$ 10,934,327</u></u>	<u><u>\$ 9,447,389</u></u>
LIABILITIES					
CURRENT LIABILITIES					
Long-term debt due within one year	-	-	-	-	-
Accounts payable and accrued liabilities	32,114	81,736	33,795	147,645	125,269
Accrued interest payable	-	-	-	-	-
Due to Stadium	49,034	70,470	55,530	175,034	150,586
Due to other funds	1,294,694	-	52,964	1,347,658	79,992
Deferred revenue	43,688	31,688	35,937	111,313	96,560
Total current liabilities	<u>1,419,531</u>	<u>183,894</u>	<u>178,225</u>	<u>1,781,650</u>	<u>452,407</u>
NON-CURRENT LIABILITIES					
Bond and loan payable	-	-	-	-	-
TOTAL LIABILITIES	<u>1,419,531</u>	<u>183,894</u>	<u>178,225</u>	<u>1,781,650</u>	<u>452,407</u>
NET POSITION					
Invested in Capital Assets and Unamortized					
Leasehold Interest, net of related debt	3,275,345	862,892	2,673,958	6,812,195	5,325,912
Unrestricted	<u>(1,144,565)</u>	<u>2,498,593</u>	<u>986,455</u>	<u>2,340,482</u>	<u>3,669,070</u>
TOTAL NET POSITION	<u>2,130,780</u>	<u>3,361,485</u>	<u>3,660,412</u>	<u>9,152,677</u>	<u>8,994,982</u>
TOTAL LIABILITIES & NET POSITION	<u><u>\$ 3,550,311</u></u>	<u><u>\$ 3,545,379</u></u>	<u><u>\$ 3,838,637</u></u>	<u><u>\$ 10,934,327</u></u>	<u><u>\$ 9,447,389</u></u>

TAMPA SPORTS AUTHORITY

 **Print**

Meeting Date:

Title: SportsPlex Financials - November 2024

Summary: Attached are the November 2024 SportsPlex Stadium Financials. Staff is requesting the Board receive and accept the November 2024 SportsPlex Financials as submitted.

Strategic Plan:

Background:

ATTACHMENTS:

Name:	Description:	Type:
📎 <u>Tournament_Complex_Packet_-_L.pdf</u>	Tournament Complex Packet - 1	Cover Memo

**Tampa Sports Authority
Financial Statement Summary
November, 2024**

TSA - Tournament Sports Complex

Statement of Revenues and Expenses – Comparative – November, 2024

Operating Results

Tourn Complex	November Actual	November Budget	Difference		YTD Actual	YTD Budget	YTD Net to Budget
Revenue	270,164	161,326	108,838		343,509	218,976	124,533
Expenses	237,858	182,982	54,877		313,845	315,187	(1,341)
Profit/(Loss)	32,306	(21,655)	53,961		29,664	(96,210)	125,874

2. Food and Beverage

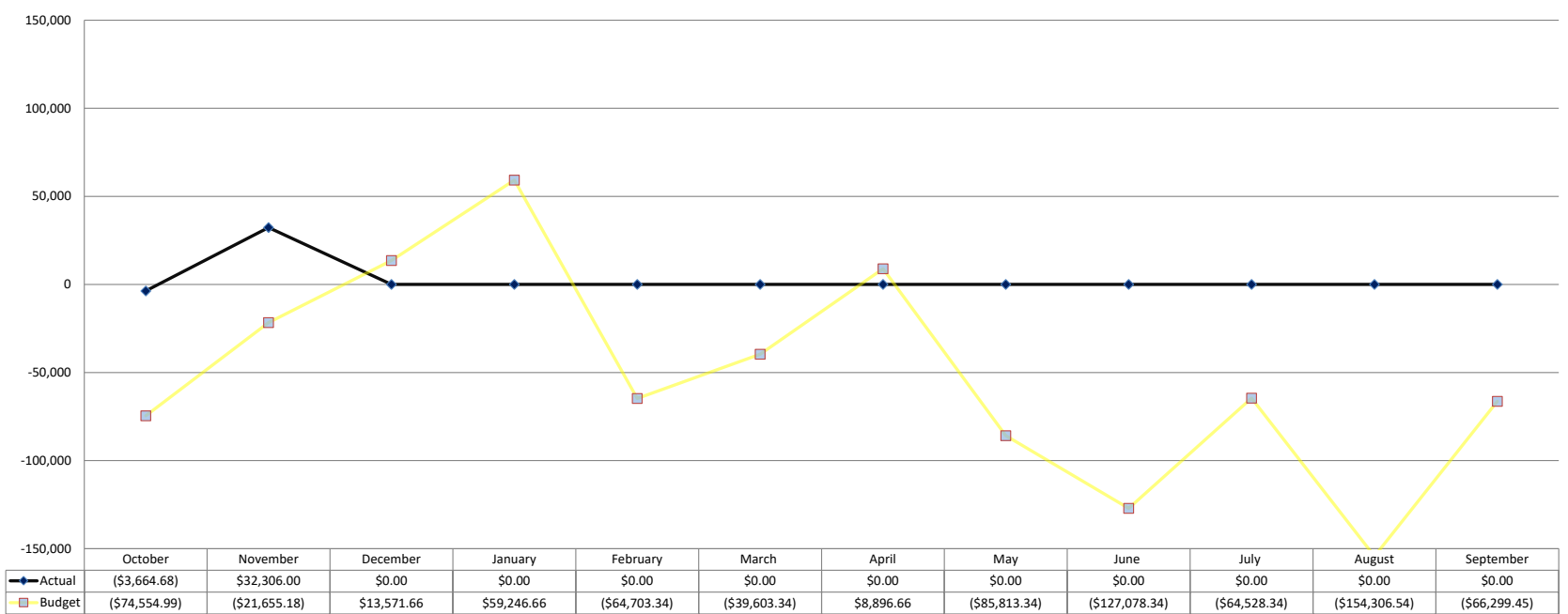
Description	Actual	Target	Difference
Prepared Food	63%	65%	-2%
Packaged Food	66%	55%	11%
Syrup Drinks	91%	75%	16%
Can Drinks	90%	65%	25%
Canned Beer	74%	70%	4%

	Revenues			Expenses			Non-Operating Expense/Revenue			YTD Actual Performance vs. Budget		
	Actual	Budget	Difference	Actual	Budget	Difference	Actual	Budget	Difference	Actual	Budget	Difference
October	\$73,345.68	\$57,650.00	\$15,695.68	\$77,010.36	\$132,204.99	(\$55,194.63)	\$0.00	\$0.00	\$0.00	(\$3,664.68)	(\$74,554.99)	\$70,890.31
November	\$270,164.00	\$161,326.36	\$108,837.64	\$237,858.00	\$182,981.54	\$54,876.46	\$0.00	\$0.00	\$0.00	\$32,306.00	(\$21,655.18)	\$53,961.18
December	\$0.00	\$169,625.00	(\$169,625.00)	\$0.00	\$156,053.34	(\$156,053.34)	\$0.00	\$0.00	\$0.00	\$0.00	\$13,571.66	(\$13,571.66)
January	\$0.00	\$243,225.00	(\$243,225.00)	\$0.00	\$183,978.34	(\$183,978.34)	\$0.00	\$0.00	\$0.00	\$0.00	\$59,246.66	(\$59,246.66)
February	\$0.00	\$79,125.00	(\$79,125.00)	\$0.00	\$143,828.34	(\$143,828.34)	\$0.00	\$0.00	\$0.00	\$0.00	(\$64,703.34)	\$64,703.34
March	\$0.00	\$106,675.00	(\$106,675.00)	\$0.00	\$146,278.34	(\$146,278.34)	\$0.00	\$0.00	\$0.00	\$0.00	(\$39,603.34)	\$39,603.34
April	\$0.00	\$156,275.00	(\$156,275.00)	\$0.00	\$147,378.34	(\$147,378.34)	\$0.00	\$0.00	\$0.00	\$0.00	\$8,896.66	(\$8,896.66)
May	\$0.00	\$47,825.00	(\$47,825.00)	\$0.00	\$133,638.34	(\$133,638.34)	\$0.00	\$0.00	\$0.00	\$0.00	(\$85,813.34)	\$85,813.34
June	\$0.00	\$2,150.00	(\$2,150.00)	\$0.00	\$129,228.34	(\$129,228.34)	\$0.00	\$0.00	\$0.00	\$0.00	(\$127,078.34)	\$127,078.34
July	\$0.00	\$74,625.00	(\$74,625.00)	\$0.00	\$139,153.34	(\$139,153.34)	\$0.00	\$0.00	\$0.00	\$0.00	(\$64,528.34)	\$64,528.34
August	\$0.00	\$4,300.00	(\$4,300.00)	\$0.00	\$158,606.54	(\$158,606.54)	\$0.00	\$0.00	\$0.00	\$0.00	(\$154,306.54)	\$154,306.54
September	\$0.00	\$99,875.00	(\$99,875.00)	\$0.00	\$166,174.45	(\$166,174.45)	\$0.00	\$0.00	\$0.00	\$0.00	(\$66,299.45)	\$66,299.45
Total	\$343,509.68	\$218,976.36	\$124,533.32	\$314,868.36	\$315,186.53	(\$318.17)	\$0.00	\$0.00	\$0.00	\$28,641.32	(\$96,210.17)	\$124,851.49

Revenues/Expenses - Budget vs. Actual



Actual Overall Performance vs. Budget



Tampa Sports Authority
TSA-TOURNAMENT SPORTS COMPLEX OPERATIONS COMPONENT UNIT
MANAGEMENT REPORT- STATEMENT OF NET POSITIONS

November 30, 2024

ASSETS	<u>Tourn Sports Complex</u>		Variance
	Nov 2024	Nov 2023	
CURRENT ASSETS			
Cash and Cash Equivalents	3,013,138.28	913,882.80	2,099,255.48
Accounts receivable	1,830,192.26	2,541,562.32	(711,370.06)
Due from other funds	-	-	-
Prepaid expenses and deposits	5,657.69	1,800.00	3,857.69
Inventory	6,860.57	10,528.83	(3,668.26)
Total current assets	<u>4,855,848.80</u>	<u>3,467,773.95</u>	<u>1,388,074.85</u>
NON-CURRENT ASSETS			
Capital assets, net of depreciation	-	-	-
Total non-current assets	<u>-</u>	<u>-</u>	<u>-</u>
TOTAL ASSETS	<u><u>4,855,848.80</u></u>	<u><u>3,467,773.95</u></u>	<u><u>1,388,074.85</u></u>
LIABILITIES			
CURRENT LIABILITES			
Long-term debt due within on year	-	-	-
Accounts payable and accrued liabilities	87,013.09	55,115.97	31,897.12
Accrued interest payable	-	-	-
Due to Stadium	110,792.93	75,429.04	35,363.89
Due to other funds	-	-	-
Deferred revenue	108,359.26	57,302.15	51,057.11
Total current liabilities	<u>306,165.28</u>	<u>187,847.16</u>	<u>118,318.12</u>
NON-CURRENT ASSETS			
Bond and loan payable	-	-	-
TOTAL LIABILITES	<u><u>306,165.28</u></u>	<u><u>187,847.16</u></u>	<u><u>118,318.12</u></u>
NET POSITION			
Invested in Capital Assets and Unamortized			
Leasehold Interest, net of related debt	-	-	-
Unrestricted	4,549,683.52	3,279,926.79	1,269,756.73
TOTAL NET POSITION	<u><u>4,549,683.52</u></u>	<u><u>3,279,926.79</u></u>	<u><u>1,269,756.73</u></u>
TOTAL LIABILITIES & NET POSITION	<u><u>4,855,848.80</u></u>	<u><u>3,467,773.95</u></u>	<u><u>1,388,074.85</u></u>

TAMPA SPORTS AUTHORITY

 **Print**

Meeting Date:

Title: General Counsel Report

Summary: The Authority's General Counsel, will provide an update on any new litigation or items affecting the Tampa Sports Authority.

Strategic Plan:

Background:

ATTACHMENTS:		
Name:	Description:	Type:
No Attachments Available		

TAMPA SPORTS AUTHORITY

 **Print**

Meeting Date:

Title: Legislative Update

Summary: Ron Pierce of RSA Consulting will provide an update on state legislative matters affecting the Authority.

Strategic Plan:

Background:

ATTACHMENTS:		
Name:	Description:	Type:
No Attachments Available		

TAMPA SPORTS AUTHORITY



Meeting Date:

Title: NYY Request - Field Lights on Community Field at GMS

Summary: Pursuant to the 2016 License Agreement, the attached letter dated December 16, 2024, is a request from the New York Yankees to install field lighting for the Community Field located adjacent to Steinbrenner Field. The proposed lighting project will allow the Tampa Tarpons to be relocated to the Community Field for the upcoming season to accommodate the temporary relocation of the Rays to Steinbrenner Field. Due to the immediate need for the installation of this lighting system, the project is being completed as a design build project and Staff (TSA and County) will review designs as they are made available. The team will also be working with the City on expedited permitting to ensure the project can be completed by the start of the regular season. Pursuant to the 2016 License Agreement, the NYY will be responsible for the costs related to construction, maintenance, permitting and ad valorem taxes. Upon unanimous recommendation from the Finance Committee, Staff is requesting your approval of this item as submitted.

Strategic Plan:

Background:

ATTACHMENTS:		
Name:	Description:	Type:
Field Lights - Community Field at George M. Steinbrenner Field.pdf	Field Lights - Community Field at George M. Steinbrenner Field	Executive Summary

New York Yankees®

EXECUTIVE OFFICES
YANKEE STADIUM
BRONX, NEW YORK 10451
(718) 293-4300



GEORGE M. STEINBRENNER FIELD
1 STEINBRENNER DR.
TAMPA, FLORIDA 33614
(813) 875-7753
(813) 673-3198 FAX

December 16, 2024

Eric Hart
President/CEO
Tampa Sports Authority
4201 N. Dale Mabry Highway
Tampa, FL 33607

RE: Field Lights – Community Field at George M. Steinbrenner Field

Eric:

As we discussed, the New York Yankees would like to request approval for the above referenced project at George M. Steinbrenner Field ("GMS").

In order to accommodate the play of the Tampa Tarpons for the 2025 season, lights are required on the Community Field. The Stadium at GMS will not be available for the Tarpons in 2025.

The project will begin in December 2024 and will be completed in time for the Tarpons 2025 season.

Attached, you will find a diagram that illustrates the project described above. The cost of this project will be entirely paid by the New York Yankees/Tampa Bay Rays/MLB.

Respectively, please accept to this letter as our formal request for the Tampa Sports Authority's approval to proceed with this project at GMS. Thank you.

Sincerely yours,

A handwritten signature in blue ink, appearing to read "Anthony Bruno". The signature is fluid and cursive, with a large initial "A" and "B".

Anthony Bruno
Senior Vice President & CFO, Yankee Global Enterprises

Tampa Tarpons- Steinbrenner Field 2

Tampa, FL

Lighting System

Pole/Fixture Summary						
Pole ID	Pole Height	Mtg Height	Fixture Qty	Luminaire Type	Load	Circuit
A1-A2	80'	80'	8	TLC-LED-1500	11.28 kW	A
B1-B2	90'	16'	2	TLC-BT-1500	2.86 kW	A
		90'	4	TLC-LED-1500	5.64 kW	B
		90'	11	TLC-LED-1500	15.51 kW	A
C1	80'	16'	3	TLC-BT-1500	4.29 kW	A
		60'	6	TLC-LED-1500	8.46 kW	A
		60'	2	TLC-LED-1200	2.34 kW	A
C2	80'	16'	2	TLC-BT-1500	2.86 kW	A
		80'	6	TLC-LED-1500	8.46 kW	A
		50'	2	TLC-LED-550	1.08 kW	A
D1-D2	80'	16'	2	TLC-BT-1500	2.86 kW	A
		80'	7	TLC-LED-1500	9.87 kW	A
8		16'	94	TLC-BT-1500	2.86 kW	A
					130.68 kW	

Circuit Summary			
Circuit	Description	Load	Fixture Qty
A	Baseball	119.40 kW	86
B	Baseball/EM	11.28 kW	8

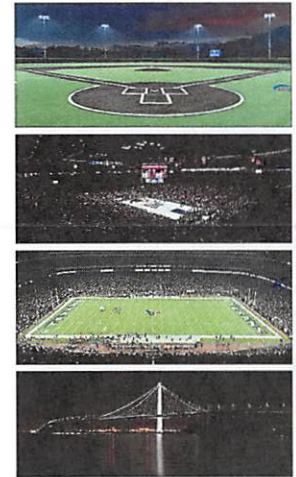
Fixture Type Summary							
Type	Source	Wattage	Lumens	L90	L80	L70	Quantity
TLC-BT-1500	LFD 5700K - 75 CRI	1430W	160,000	>120,000	>120,000	>120,000	18
TLC-LED-1200	LED 5700K - 75 CRI	1170W	150,000	>120,000	>120,000	>120,000	2
TLC-LED-1500	LED 5700K - 75 CRI	1410W	181,000	>120,000	>120,000	>120,000	72
TLC-LED-550	LED 5700K - 75 CRI	540W	67,000	>120,000	>120,000	>120,000	2

Single Luminaire Amperage Draw Chart							
Driver Specifications (.90 min power factor)	Line Amperage Per Luminaire (max draw)						
	208 (60)	220 (60)	240 (60)	277 (60)	347 (60)	380 (60)	480 (60)
Single Phase Voltage	208 (60)	220 (60)	240 (60)	277 (60)	347 (60)	380 (60)	480 (60)
TLC-BT-1500	8.5	8.1	7.4	6.4	5.1	4.7	3.7
TLC-LED-1200	6.9	6.5	6.0	5.2	4.2	3.8	3.0
TLC-LED-1500	8.4	7.9	7.3	6.3	5.0	4.6	3.6
TLC-LED-550	3.2	3.0	2.8	2.4	1.9	1.8	1.4

Light Level Summary

Calculation Grid Summary								
Grid Name	Calculation Metric	Illumination Ave					Circuits	Fixture Qty
		Ave	Min	Max	Max/Min	Ave/Min		
Baseball- PBA Grid (Infield)	Horizontal Illuminance	105.40	100	110	1.11	1.09	A,B	94
Baseball- PBA Grid (Outfield)	Horizontal Illuminance	71.87	62	97	1.56	1.16	A,B	94
Infield Foul	Horizontal	97.78	17	111	6.60	5.80	A,B	94
LF Bullpen	Horizontal	65.52	60	71	1.17	1.09	A,B	94
Outfield Foul	Horizontal	66.65	44	99	2.26	1.52	A,B	94
RF Bullpen	Horizontal	59.62	55	66	1.21	1.09	A,B	94

From Hometown to Professional





ENGINEERED DESIGN By: B.Guler • File #241048B • 19-Nov-24

Pole location(s) dimensions are relative to 0,0 reference point(s)

Tampa Tarpons- Steinbrenner Field 2

Tampa, FL

Grid Summary	
Name	Infield Foul
Size	Irregular 331'/398'/300'
Spacing	10.0'
Height	3.0' above grade

Illumination Summary	
	MAINTAINED HORIZONTAL FOOTCANDLES
Entire Grid	
Scan Average	97.78
Maximum	111
Minimum	17
Avg/Min	5.80
Max/Min	6.60
UG (adjacent pts)	5.42
CU	0.08
No. of Points	117
LUMINAIRE INFORMATION	
Applied Circuits	A, B
Average LLF	0.880
No. of Luminaires	94
Total Load	130.68 kW

Guaranteed Performance: The ILLUMINATION described above is guaranteed per your Musco Warranty document and includes a 0.95 dirt depreciation factor.

Field Measurements: Individual field measurements may vary from computer-calculated predictions and should be taken in accordance with IESNA RP-6-15.

Electrical System Requirements: Refer to Amperage Draw Chart and/or the "Musco Control System Summary" for electrical sizing.

Installation Requirements: Results assume \pm 3% nominal voltage at line side of the driver and structures located within 3 feet (1m) of design locations.



We Make It Happen.

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ILLUMINATION SUMMARY

TAMPA SPORTS AUTHORITY



Meeting Date:

Title: Bid #24-01: Concrete Pad Construction with Fencing and Storage

Summary: The attached documentation provides required documentation related to the recommendation for award for Bid #24-01: Concrete Pad Construction with Fencing and Storage, RJS. Staff is requesting your approval of D&J Concrete Pros, LLC of Dade City, Florida be accepted as the most responsive and responsible bidder for a total contract cost of \$77,300.00. Upon recommendation and unanimous approval of the Finance Committee, staff is requesting your approval to enter an agreement with D&J Concrete Pros, LLC of Dade City, Florida as presented.

Strategic Plan:

Background:

ATTACHMENTS:		
Name:	Description:	Type:
Recommendation to Award - Bid 24-01 Concrete Pad.pdf	Recommendation to Award - Bid 24-01 Concrete Pad	Executive Summary
Bid Tabulations - Bid 24-01 Concrete Pads.pdf	Bid Tabulations - Bid 24-01 Concrete Pads	Exhibit
Bid Release List w PBM Attendance MBE Status - Bid 24-01 Concrete Pads.pdf	Bid Release List w PBM Attendance & MBE Status - Bid 24-01 Concrete Pads	Exhibit



RECOMMENDATION FOR AWARD

TO: Board of Directors, Tampa Sports Authority

DATE: December 20, 2024

RE: Bid 24-01 (Concrete Pad Construction w/Fencing and Storage Area, RJS)

Please be advised that the Authority accepted bid proposals regarding the above-mentioned service on Wednesday, December 18, 2024 at 10am. The bid proposal was released to multiple vendors through posts on Demandstar, VendorLink, the TSA website, NAACP, Hillsborough County and Stadium Managers Association.

Twenty-three (23) companies attended the mandatory pre-bid conference on Tuesday, December 3, 2024 at 10am. Nine (9) of the twenty-three (23) attendees submitted a bid proposal, and four (4) proposals were rejected for being late and/or incomplete.

After review, TSA Staff recommend that the bid received from **D & J Concrete Pros, LLC of Dade City, Florida** be accepted as the lowest most responsive and responsible bidder meeting requirements and specifications for a total cost of **\$77,300**.

Bids Evaluated By: Deltecia Jones, Procurement Manager
David Moss, VP of Stadium Operations
Joshua Munk, Director of Facilities
Jason Hove, Capital Projects Manager

cc: Bid File

{Attachments}

BID TABULATION SHEET – BID 24-01 (CONCRETE PAD CONSTRUCTION W/FENCING & STORAGE)
BID DUE DATE: WEDNESDAY, DECEMBER 18, 2024 NOT LATER THAN 10AM

The amounts listed below do not necessarily mean the lowest listed cost bid constitutes the lowest responsive and responsible bid package. Tampa Sports Authority staff must complete a detailed evaluation of each bid package submitted and, once the evaluation of all bids submitted is complete, the bid will be awarded to the bidder who is most responsive and responsible as required by Florida Statutes. Note: All bid forms are not mandatory and if left out of submittal the Authority may ask for the form to be completed after the bid opening date/time and submitted.	KM2H, LLC	BEATO GROUP, INC.	QUALITY RESTORATION & RENOVATIONS	D&J CONCRETE PROS, LLC	NEW VISTA BUILDERS GROUP, LLC	APD CONSTRUCTION, LLC	KLOOTE CONTRACTING, INC.
PROJECT BID TOTAL	\$94,500	\$148,538.30	\$159,285	\$77,300	\$137,000	\$145,319.12	\$222,778
General Terms, Conditions, & Provisions Acknowledgment	✓	✓	✓	✓		✓	✓
ITB Pricing Form	✓	✓	✓	✓	✓	✓	✓
Guarantee of Bid Proposal	✓	✓	✓	✓	✓	✓	✓
Acknowledgment of Addendums, If Applicable	✓	✓	✓	✓	✓	✓	✓
Acknowledgment of Bidder	✓	✓	✓	✓	✓	✓	✓
Acknowledge of the Principal	✓	✓	✓	✓	✓	✓	✓
Legal Status of Bidder	✓	✓	✓	✓	✓	✓	✓
Bidder References	✓	✓	✓	✓	✓	✓	✓
Sworn Statement – Public Entity Crimes	✓	✓	✓	✓	✓	✓	✓
Sworn Statement – Relationship Disclosure	✓	✓	✓	✓	✓	✓	✓
Drug-Free Workplace Acknowledgment	✓	✓	✓	✓	✓	✓	✓
E-Verify Affidavit	✓	✓	✓	✓	✓	✓	✓
Coercion for Labor or Services Attestation	✓	✓	✓	✓	✓	✓	✓
Foreign Country of Concern Attestation	✓	✓	✓	✓	✓	✓	✓
D-MBE/DM/D-WBE/SBE/S-DV/LGBTQIA2S+ Status	Unknown	Hispanic Owned	Non-Minority	Female	Non-Minority	Hispanic	Non-Minority
Bid Checklist	✓	✓	✓	✓	✓	✓	X
Statement of No Bid	N/A	N/A	N/A	N/A	N/A	N//A	N/A

BID TABULATION SHEET – BID 24-01 (CONCRETE PAD CONSTRUCTION W/FENCING & STORAGE)
BID DUE DATE: WEDNESDAY, DECEMBER 18, 2024 NOT LATER THAN 10AM

The amounts listed below do not necessarily mean the lowest listed cost bid constitutes the lowest responsive and responsible bid package. Tampa Sports Authority staff must complete a detailed evaluation of each bid package submitted and, once the evaluation of all bids submitted is complete, the bid will be awarded to the bidder who is most responsive and responsible as required by Florida Statutes. Note: All bid forms are not mandatory and if left out of submittal the Authority may ask for the form to be completed after the bid opening date/time and submitted.	SHEER ENTERPRISES	DIAZ CONSTRUCTORS, INC.
PROJECT BID TOTAL	\$136,907.93	\$87,650
General Terms, Conditions, & Provisions Acknowledgment	✓	✓
ITB Pricing Form	✓	✓
Guarantee of Bid Proposal	✓	✓
Acknowledgment of Addendums, If Applicable	Addendum 1 Ack.	✓
Acknowledgment of Bidder	✓	✓
Acknowledge of the Principal	✓	✓
Legal Status of Bidder	✓	✓
Bidder References	✓	✓
Sworn Statement – Public Entity Crimes	✓	✓
Sworn Statement – Relationship Disclosure	✓	✓
Drug-Free Workplace Acknowledgment	✓	✓
E-Verify Affidavit	✓	✓
Coercion for Labor or Services Attestation	✓	✓
Foreign Country of Concern Attestation	✓	✓
D-MBE/DM/D-WBE/SBE/S-DV/LGBTQIA2S+ Status	Female	Unknown
Bid Checklist	✓	✓
Statement of No Bid	N/A	N/A

NOTES:

1. Matcon – Did not submit a complete bid packet.
2. Federal Govt. Advisors – Did not attend Mandatory PBM
3. Mijan Construction – Did not submit a complete bid packet.
4. Green Construction & Development – Received late.

(PBM Attendance)
 BID RELEASE/MAILING LIST (w/MBE Status)

BID NUMBER: 24-01
 BID TITLE: Concrete Pad Construction w/Fencing and Storage Area, RJS

Rycon Construction, Inc. chawkins@ryconinc.com Non-Minority
ACPLM, Inc. clee@acplm.net Non-Minority
Blackrock Asphalt Co. chill@blackrockasphaltco.com Woman
Amrica Corporation scottm@amricarenovations.com SBE
Johnson-Laux Construction rpitirri@johnson-laux.com Non-Minority
D & J Concrete Pros PBM djconcretepros@gmail.com Woman
SPC Construction Group/Five Arrows adminasst@servicepainting.com randy@servicepainting.com Non-Minority
Dones Construction, LLC pablo@donesconstruction.com Hispanic
Barton Malow Kayla.chand@bartonmalow.com Non-Minority
P&R Pro Coatings, Inc. askapro@pandrpros.com Non-Minority
Grace Construction Group, Inc. jorge@gcgtampa.com Hispanic

D & M Construction Group jsegarra@foresightcgi.com Hispanic
Focus Flooring Kimberly@focus-flooring.com African American
The Cao Group PBM dcao@thecaogroup.com Asian
MJM Construction Jonesy0409@gmail.com African American
JMI Resource jen@jmiresource.com Unknown
MobileDumps csanchez@mobiledumps.com Woman
George G. Solar & Company georgesolarcompany@gmail.com Hispanic
Green Loop Construction, LLC chris@greenloopconst.com SBE
Muratte Construction Company phillip@muratteconstruction.com Hispanic
Moreno Industrial Services, Inc. smoreno@morenoind.com Woman
One Source Restoration & Building Svcs. Les@onesourceresto@.com Non-Minority
Restocon Corporation admin@restocon.com Non-Minority

Soterios, LLC
eric@soteriosllc.com
Service-Disabled Veteran
Zorcon Contracting, LLC
carlos@zorconcontracting.com
Hispanic
Mijan Construction PBM
admin@mijanconstruction.com
African American
Rose Paving, LLC
tstanislaus@rosepaving.com
Non-Minority
Grosz Construction Co.
groszconstruction@verizon.net
Non-Minority
PBM WALK-IN ATTENDEES
Asphalt Icons
Unknown
Green Construction & Development
Unknown
Kloote Contracting
Unknown
Diaz Construction, Inc.
Unknown
New Vista Builders Corp.
Non-Minority
Shoor Enterprises
Unknown
Bay Area Fencing Company
Unknown
Aptitude Associates
African American
Mali Contracting Corp.
Hispanic
Quality Restoration & Renovation
Woman

Matcon Construction
Hispanic
APD Construction, LLC
Unknown
Horus Construction
African American
Elite Fence & Outdoor of Tampa Bay
Unknown
Perimeter Solutions Group/West Fla. Fence
Non-Minority
Ducon Construction
Unknown
Beato Group, Inc.
Hispanic
KM2H
Unknown
Rogar Management & Consulting
Unknown
ZMC Design & Build
Unknown

TAMPA SPORTS AUTHORITY



Meeting Date:

Title: License Agreement Summaries

Summary: Attached are the BEO and License Agreement Summaries for the months of November 2024- April 2025.

Strategic Plan:

Background:

ATTACHMENTS:		
Name:	Description:	Type:
LA_BEO_Summary_-_December_2024_-_April_2025.pdf	LA BEO Summary - December 2024 - April 2025	Cover Memo
LA_Board_Summary_-_Michigan_ReliaQuest_Tailgate_-_12-31-24.pdf	LA Board Summary - Michigan ReliaQuest Tailgate 12-31-24	Cover Memo
LA_Board_Summary_-_1-27-2025_-_Blue_Grey_All_American_Game.pdf	LA Board Summary - Blue Grey All American Game - 1-27-25	Cover Memo
LA_Board_Summary_-_Jack_in_the_Club_Special_Olympics_Sunshine_Bowl_-_2025.pdf	LA Board Summary - Jack In The Club Special Olympics Sunshine Bowl 2025	Cover Memo
LA_Board_Summary_-_National_Pediatric_Cancer_Foundation_Challenge_-_02-22-25.pdf	LA Board Summary - National Pediatric Cancer Foundation Challenge - 2-22-25	Cover Memo
LA_Board_Summary_-_NXL_Paintbal_Event_-_3-6-8-25.pdf	LA Board Summary - NXL Paintball Event - 3/6-8/25	Cover Memo



BEO (Catered Functions) Contract Summary

The BEO (Catered Functions) contracts have been entered into by Legends and the Tampa Sports Authority and signed by Eric Hart (CEO) **and** David Moss (VP of Stadium Operations) for the following catered function events:

<u>EVENT DATE</u>	<u>EVENT NAME</u>	<u>LOCATION</u>	<u>ESTIMATED ATTENDANCE</u>	<u>CONTRACT SIGNED DATE</u>
12/10/24	Youth Athlete United Conference (Youth Athletes United)	Cove, Lot 3	250	11/27/24
12/11/24	ABC NexGen Class (ABC Florida Gulf Coast)	Bar 76, Lot C	76	11/26/24
12/13/24	Pfizer Holiday Party (Pfizer Inc.)	West Club, Lot D & Lot 3	450	12/02/24
12/20/24	UHM Pre-Game Tailgate (Union Home Mortgage)	West Club-Middle Bar	300	12/11/24
12/20/24	Gator Booster Tailgate Event (Univ of FL Alumni Assoc. Inc.)	East Club, Quad C	600	12/17/24

<u>EVENT DATE</u>	<u>EVENT NAME</u>	<u>LOCATION</u>	<u>ESTIMATED ATTENDANCE</u>	<u>CONTRACT SIGNED DATE</u>
12/20/24	Tulane Gasparilla Bowl Tailgate (Tulane Office of Alumni Relations)	Hyundai Club, Quad A	500	12/17/24
01/14/25	Advantive Sales Kick-Off (Advanative, LLC)	Bar 76, Cove, Lot B/C & Lot 4	90	12/15/24
03/05/25	Smart Choice Directors Conference (Smart Choice)	Cove, Lot A/3D	200	12/18/24
04/07/25	Raymond James CEO Bank Roundtable (Raymond James & Associates, Inc.)	Cove, Lot B/C	40	12/20/24

Copy of license agreement is available for review upon request.



License Agreement Summary

The following license agreement has been entered into by the President/CEO (Eric Hart) and the Vice President of Operations (David Moss) and signed for legal sufficiency by General Counsel. Agreement fully executed on December 29, 2024.

Type of License Agreement:	Parking Lot Agreement (Front Portion of Lot 1)
Licensee Agreement Purpose:	Michigan ReliaQuest Bowl Tailgate
Licensee:	Salt & Citrus Catering Co. LLC
Name of Event:	Michigan ReliaQuest Bowl Tailgate
Date(s) of Event:	12/31/24
Time of Event:	9:00 AM – 11:30 AM
License Fee:	\$2,820.00 plus direct event-related expenses
Concessions:	N/A
Merchandise:	N/A
Parking:	Authority to retain all revenue
Other:	

Copy of license agreement is available for review upon request.



License Agreement Summary

The following license agreement has been entered into by the President/CEO (Eric Hart) and the Vice President of Operations (David Moss) and signed for legal sufficiency by General Counsel. Agreement fully executed on December 2nd, 2024.

Type of License Agreement:	Stadium License Agreement (Field, Lower East Stands (Excluding Club), Locker Rooms A & D, Lot D, 5 & 6D)
Licensee Agreement Purpose:	High School Football All-American Combine
Licensee:	Blue-Grey Events, Inc.
Name of Event:	Blue-Grey All-American Game
Date(s) of Event:	January 27, 2025
Time of Event:	1:00 PM – 5:00 PM
License Fee:	\$6,000.00 plus Direct Event-Related Expenses
Concessions:	Authority to retain all revenues
Merchandise:	N/A
Parking:	Authority to retain all revenues (\$20 per car)
Other:	



License Agreement Summary

The following license agreement has been entered into by the President/CEO (Eric Hart) and the Vice President of Stadium Operations (David Moss) and signed for legal sufficiency by General Counsel. Agreement fully executed on December 30th, 2024.

Type of License Agreement:	Stadium Agreement (FIELD, COVE, LOCKER ROOMS A&D, OFFICIALS LOCKER ROOM, FIFTH THIRD LOUNGE, MEDIA DINING ROOM, EAST CLUB, FORD GATE, PARKING IN LOT B/C AND LOT 4)
Licensee Agreement Purpose:	Fundraiser to transform lives for children with Intellectual and developmental disabilities through sports (Flag football, Punt, Pass, Kick, Cheer & Dance)
Licensee:	Special Olympics Florida, Inc.
Name of Event:	Jack in the Club Special Olympics Sunshine Bowl
Date(s) of Event:	April 11th-12th, 2025
Time of Event:	6:00 AM – 11:00 PM & 7:00 AM – 8:00 PM
License Fee:	\$10,000.00 plus direct event-related expenses
Concessions:	Authority to retain all revenue
Merchandise:	N/A
Parking:	There is no parking charge for this event
Other:	



License Agreement Summary

The following license agreement has been entered into by the President/CEO (Eric Hart) and the Vice President of Operations (David Moss) and signed for legal sufficiency by General Counsel. Agreement fully executed on December 10th, 2024.

Type of License Agreement:	Parking Lot Agreement (South Parking Lots, Bucs Beach, Service Road)
Licensee Agreement Purpose:	Challenge to raise funds for pediatric cancer research
Licensee:	National Pediatric Cancer Foundation, Inc.
Name of Event:	National Pediatric Cancer Foundation Challenge
Date(s) of Event:	February 22, 2025
Time of Event:	8:00 AM – 12:00 PM
License Fee:	\$7,000.00 plus direct event-related expenses
Concessions:	N/A
Merchandise:	Licensee to retain all revenues
Parking:	Free parking for this event
Other:	License Fee Revenue split 50/50 with Hillsborough County Aviation Authority



License Agreement Summary

The following license agreement has been entered into by the President/CEO (Eric Hart) and the Vice President of Operations (David Moss) and signed for legal sufficiency by General Counsel. Agreement fully executed on December 20th, 2024.

Type of License Agreement:	Parking Lot Agreement (South Lots for event & parking)
Licensee Agreement Purpose:	“National Xball League” event, is a competitive tournament where top-level paintball teams from across North America and Europe gather to compete against each other in a structured format, showcasing the highest level of play in the sport, with the primary goal of determining the best team through a series of matches across different divisions and skill levels
Licensee:	NXL Paintball
Name of Event:	NXL Paintball
Date(s) & Time of Event(s):	MARCH 6, 2025 – 7:30AM – 6:30PM MARCH 7, 2025– 7:30AM – 6:30PM MARCH 8, 2025 – 7:30AM – 6:30PM MARCH 9, 2025 – 7:30AM – 6:30PM
License Fee:	\$44,000.00 plus direct event-related expenses
Concessions:	Licensee to retain all revenues
Merchandise:	Licensee to retain all revenues
Parking:	There will be no charge for parking
Other:	License Fee Revenue split 50/50 with Hillsborough County Aviation Authority

TAMPA SPORTS AUTHORITY

 **Print**

Meeting Date:

Title: Event Updates

Summary: The VP of Stadium Operations will provide event estimates for the following event(s) 2024 Gasparilla Bowl Tulane vs. Florida

Strategic Plan:

Background:

ATTACHMENTS:		
Name:	Description:	Type:
EVENT_ESTIMATE_-_2024_GASPARILLA_BOWL_-_TULANE_VS_FLORIDA.pdf	Event Estimate - Gasparilla Bowl Tulane vs. Florida 12-20-24	Cover Memo

EVENT UPDATE
ESTIMATE

EVENT: Gasparilla Bowl: Tulane vs Florida
DATE: 12/20/2024
ATTENDANCE: 35,923

EVENT NO: S-25-900

	ESTIMATE	BUDGET	BUDGET VARIANCE
LICENSE FEE	\$705,436	\$585,690	\$119,746
CONCESSION FEE	\$505,400	\$129,500	\$375,900
PARKING	<u>\$166,702</u>	<u>\$46,856</u>	<u>\$119,846</u>
TOTAL REVENUES	\$1,377,539	\$762,046	\$615,493
LESS DIRECT COSTS	(\$534,947)	(\$503,810)	(\$31,137)
GROSS PROFIT	<u>\$842,592</u>	<u>\$258,236</u>	<u>\$584,356</u>
ESTIMATED YTD S2M REVENUE FROM NON-BUCCANEER STADIUM EVENTS:	\$13,189,588		

TAMPA SPORTS AUTHORITY



Meeting Date:

Title: Schedule of Events

Summary: Attached you will find the upcoming schedule of events for Raymond James Stadium, Amalie Arena and George M Steinbrenner Field.

Strategic Plan:

Background:

ATTACHMENTS:		
Name:	Description:	Type:
RJS_Schedule_of_Events_-_1-7-25.pdf	RJS Schedule of Events	Cover Memo
Amalie_Arena_Schedule_of_Events_-_1-2-25.pdf	Amalie Arena Schedule of Events	Cover Memo
George_M_Steinbrenner_Field_Schedule_of_Events_-_1-2-25.pdf	George M. Steinbrenner Schedule of Events	Cover Memo

RAYMOND JAMES STADIUM

SCHEDULE OF EVENTS



Jan 2025						
S	M	T	W	T	F	S
		1	2	3	4	
5	6	7	8	9	10	11
12	13	14	15	16	17	18
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26	27	28	29	30	31	

January

- 5 1:00 PM New Orleans Saints vs. Tampa Bay Buccaneers
- 12 8:00 PM Washington Commanders vs. Tampa Bay Buccaneers - NFL Wildcard Playoff Game

Jul 2025						
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27	28	29	30	31		

Feb 2025						
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23	24	25	26	27	28	

- 27 1:00 PM Blue Grey All-American Game

February

- 1 7:00 PM Monster Jam 1
- 2 3:00 PM Monster Jam 2
- 8 7:00 PM Supercross
- 14 7:30 PM Orlando City FC vs. Inter Miami CF
- 22 8:00 AM National Pediatric Cancer Foundation Challenge
- 23 9:00 AM Autism Speaks Walk (North Property)

Aug 2025						
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Mar 2025						
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March

- 6 7:30 AM thru 3/9/2025 NXL Paintball Event (South Property)
- 15 7:00 PM Savannah Bananas vs Party Animals

Sep 2025						
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Apr 2025						
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24	25	26	27	28	29	30

- 21 6:30 AM Upper Deck Golf
- 22 6:30 AM Upper Deck Golf

April

- 11 6:00 PM Jack In The Club Special Olympics Sunshine Bowl
- 12 7:00 AM Jack In The Club Special Olympics Sunshine Bowl
- 25 5:00 PM Breakaway Music Festival 2025
- 26 5:00 PM Breakaway Music Festival 2025

Oct 2025						
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May 2025						
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Nov 2025						
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Jun 2025						
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Dec 2025						
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RAYMOND JAMES STADIUM

SCHEDULE OF EVENTS

Dec 2025						
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May

2 **12:00 PM Country Thunder Festival with Headliners: Riley Green, Blake Shelton and Jelly Roll with other artists-Daily lineup TBA (North Property)**

3 **12:00 PM Country Thunder Festival with Headliners: Riley Green, Blake Shelton and Jelly Roll with other artists-Daily lineup TBA (North Property)**

4 **12:30 PM Country Thunder Festival with Headliners: Riley Green, Blake Shelton and Jelly Roll with other artists-Daily lineup TBA (North Property)**

16 **7:00 PM AC/DC Power Up Tour 2025**

June

6 **6:00 PM Metallica M72 World Tour**

8 **6:00 PM Metallica M72 World Tour**

September

13 **6:00 PM My Chemical Romance "Long Live" The Black Parade North American Tour-Special Guest: Evanescence**

Jun 2025						
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Jul 2025						
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Aug 2025						
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Sep 2025						
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Jan 2025						
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Feb 2025						
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Mar 2025						
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Apr 2025						
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Oct 2025						
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May 2025						
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Nov 2025						
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Amalie Arena

Schedule of Events

Jan 2025						
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JANUARY

Jul 2025						
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Feb 2025						
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- 4** 7:00 PM *Jim Gaffigan*
- 7** 7:00 PM *Tampa Bay Lightning vs. Carolina Hurricanes*
- 9** 7:00 PM *Tampa Bay Lightning vs. Boston Bruins*
- 10** 7:00 PM *Jeff Dunham*
- 16** 7:00 PM *Tampa Bay Lightning vs. Anaheim Ducks*
- 18** 7:00 PM *Tampa Bay Lightning vs. Detroit Red Wings*
- 28** 7:00 PM *Tampa Bay Lightning vs. Chicago Blackhawks*
- 30** 7:00 PM *Tampa Bay Lightning vs. Los Angeles Kings*

Aug 2025						
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Mar 2025						
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FEBRUARY

Sep 2025						
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Apr 2025						
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- 1** 7:00 PM *Tampa Bay Lightning vs. New York Islanders*
- 2** 6:30 PM *TobyMac*
- 4** 7:00 PM *Tampa Bay Lightning vs. Ottawa Senators*
- 6** 7:00 PM *Tampa Bay Lightning vs. Ottawa Senators*
- 8** 7:00 PM *Mary J. Blige*
- 13** 8:00 PM *Andrea Bocelli*
- 15** 8:00 PM *Katt Williams*
- 16** 7:00 PM *Jo Koy*
- 22** 7:00 PM *Kelsea Ballerini*
- 23** 6:00 PM *Tampa Bay Lightning vs. Seattle Kraken*
- 25** 7:00 PM *Tampa Bay Lightning vs. Edmonton Oilers*
- 27** 7:00 PM *Tampa Bay Lightning vs. Calgary Flames*

Oct 2025						
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May 2025						
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Nov 2025						
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Jun 2025						
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MARCH

Dec 2025						
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30	31					

- 4** 7:00 PM *Tampa Bay Lightning vs. Columbus Blue Jackets*
- 6** 7:00 PM *Tampa Bay Lightning vs. Buffalo Sabres*
- 7** 8:00 PM *Shane Gillis*
- 8** 3:00 PM *Tampa Bay Lightning vs. Boston Bruins*
- 17** 7:00 PM *Tampa Bay Lightning vs. Philadelphia Flyers*
- 21** 3:00 PM and 7:00 PM *Disney on Ice*
- 22** 11:00 AM , 3:00PM and 7:00 PM *Disney on Ice*

Amalie Arena

Schedule of Events

Jan 2025						
S	M	T	W	T	F	S
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Feb 2025						
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Mar 2025						
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9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

Apr 2025						
S	M	T	W	T	F	S
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5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

May 2025						
S	M	T	W	T	F	S
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4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

Jun 2025						
S	M	T	W	T	F	S
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8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

MARCH

- 23 11:00 AM and 3:00 PM Disney on Ice
- 25 7:00 PM Tampa Bay Lightning vs. Pittsburgh Penguins
- 27 7:00 PM Tampa Bay Lightning vs. Utah Hockey Club
- 29 2:00 PM Tampa Bay Lightning vs. New York Islanders

APRIL

- 4 TBA - NCAA Women's Final Four
- 6 TBA - NCAA Women's Final Four
- 9 7:00 PM Tampa Bay Lightning vs. Toronto Maple Leafs
- 10 8:00 PM Carin León
- 11 7:00 PM Tampa Bay Lightning vs. Detroit Red Wings
- 13 6:00 PM Tampa Bay Lightning vs. Buffalo Sabres
- 15 7:00 PM Tampa Bay Lightning vs. Florida Panthers
- 26 7:00 PM Alan Jackson's Last Call: One More For The Road

MAY

- 10 8:00 PM We Them One's Comedy Tour

Jul 2025						
S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

Aug 2025						
S	M	T	W	T	F	S
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2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

Sep 2025						
S	M	T	W	T	F	S
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5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

Oct 2025						
S	M	T	W	T	F	S
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5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

Nov 2025						
S	M	T	W	T	F	S
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2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

Dec 2025						
S	M	T	W	T	F	S
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12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	



GEORGE M. STEINBRENNER FIELD

YANKEES SPRING TRAINING SCHEDULE



RAYS REGULAR SEASON SCHEDULE

Jan 2025						
S	M	T	W	T	F	S
		1	2	3	4	
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

FEBRUARY

21 1:05 PM Rays vs. Yankees
 23 1:05 PM Tigers vs. Yankees
 26 1:05 PM Cardinals vs. Yankees
 28 6:35 PM Blue Jays vs. Yankees

Jul 2025						
S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

Feb 2025						
S	M	T	W	T	F	S
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2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	

MARCH

1 1:05 PM Astros vs. Yankees
 3 6:35 PM Pirates vs. Yankees
 6 1:05 PM Twins vs. Yankees
 7 TBD - Blue Jays vs. Yankees
 10 1:05 PM Tigers vs. Yankees
 11 1:05 PM Orioles vs. Yankees SS
 14 6:35 PM Phillies vs. Yankees
 16 1:05 PM Pirates vs. Yankees SS
 18 1:05 PM Red Sox vs. Yankees
 19 6:35 PM Braves vs. Yankees SS
 22 1:05 PM Phillies vs. Yankees
 23 1:05 PM Rays vs. Yankees
 28 4:10 PM Rockies vs. Rays
 29 TBD - Rockies vs. Rays
 30 TBD - Rockies vs. Rays
 31 TBD - Pirates vs. Rays

Aug 2025						
S	M	T	W	T	F	S
						1
						2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

Mar 2025						
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16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

Sep 2025						
S	M	T	W	T	F	S
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4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

Apr 2025						
S	M	T	W	T	F	S
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13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

Oct 2025						
S	M	T	W	T	F	S
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7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

May 2025						
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12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

APRIL

1 TBD - Pirates vs. Rays
 2 TBD - Pirates vs. Rays
 8 TBD - Angels vs. Rays
 9 TBD - Angels vs. Rays
 10 TBD - Angels vs. Rays
 11 TBD - Braves vs. Rays
 12 TBD - Braves vs. Rays

Nov 2025						
S	M	T	W	T	F	S
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2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
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Jun 2025						
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29	30					

Dec 2025						
S	M	T	W	T	F	S
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						2
						3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

Jan 2025

S	M	T	W	T	F	S
			1	2	3	4
5	6	7				

Feb 2025

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	

Mar 2025

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23	24	25	26	27	28	29
30	31					

Apr 2025

S	M	T	W	T	F	S
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27	28	29	30			

May 2025

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Jun 2025

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22	23	24	25	26	27	28
29	30					

APRIL

13
14
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TBD - Braves vs. Rays
TBD - Red Sox vs. Rays
TBD - Red Sox vs. Rays
TBD - Red Sox vs. Rays
TBD - Yankees vs. Rays
TBD - Yankees vs. Rays
TBD - Yankees vs. Rays
TBD - Royals vs. Rays
TBD - Royals vs. Rays

Jul 2025

S	M	T	W	T	F	S
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13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

Aug 2025

S	M	T	W	T	F	S
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3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

Sep 2025

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14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

MAY

1
6
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TBD - Royals vs. Rays
TBD - Phillies vs. Rays
TBD - Phillies vs. Rays
TBD - Phillies vs. Rays
Brewers vs. Rays
Brewers vs. Rays
Brewers vs. Rays
TBD - Astros vs. Rays
TBD - Astros vs. Rays
TBD - Astros vs. Rays
TBD - Blue Jays vs. Rays
TBD - Blue Jays vs. Rays
TBD - Blue Jays vs. Rays
TBD - Twins vs. Rays
TBD - Twins vs. Rays
TBD - Twins vs. Rays

Oct 2025

S	M	T	W	T	F	S
					1	2
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10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

Nov 2025

S	M	T	W	T	F	S
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16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

Dec 2025

S	M	T	W	T	F	S
	1	2	3	4	5	6
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14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

TAMPA SPORTS AUTHORITY

 **Print**

Meeting Date:

Title: Golf Course Updates

Summary: The Vice President of Golf will be providing an update on golf course operations at Babe Zaharias Golf Course, Rocky Point Golf Course and Rogers Park Golf Course.

Strategic Plan:

Background:

ATTACHMENTS:		
Name:	Description:	Type:
No Attachments Available		

TAMPA SPORTS AUTHORITY

 **Print**

Meeting Date:

Title: Social Media Analytics - December 2024

Summary: The VP of Marketing and Communications will provide you with an update on the TSA Social Analytics.

Strategic Plan:

Background:

ATTACHMENTS:		
Name:	Description:	Type:
Social Media Analytics - December 2024.pdf	Social Media Analytics - December 2024	Executive Summary

TOP

The top X post from Raymond James Stadium with the AC/DC Power Up tour graphic on the video board the day before tickets went on sale. This post got 770 impressions.

RAYMOND JAMES STADIUM™ X @RJStadium
Thu 12/5/2024 2:15 pm EST

Let's get thunderstruck Tampa! ⚡ Get ready there is less than 24 hours until the Power Up Tour is on sale 🎟️🇺🇸

Total Engagements 87

The top Instagram post from Raymond James Stadium was a red out graphic for the Bucs game against the Raiders for their game on the 8th. This post got 22,083 impressions.

RAYMOND JAMES STADIUM™ Instagram rjstadium
Sat 12/7/2024 1:30 pm EST

Red out this Sunday!! 🇺🇸🇺🇸

Total Engagements 1,013

The top Facebook post from Raymond James Stadium is the on sale for single day tickets to Country Thunder. This post got 6,817 impressions.

RAYMOND JAMES STADIUM™ Facebook Raymond James Stadium
Fri 12/13/2024 5:00 pm EST

Single day tickets are now available for Country Thunder Florida! Get yours before they're gone 🎟️🇺🇸

Total Engagements 983

GLOSSARY

IMPRESSIONS: THE NUMBER OF TIMES YOUR CONTENT IS DISPLAYED, NO MATTER IF IT WAS CLICKED OR NOT.

ENGAGEMENT: USING STRATEGIC CONTENT TO ENGAGE PEOPLE, AND CREATE MEANINGFUL INTERACTIONS OVER TIME.

REACH: THE TOTAL NUMBER OF PEOPLE WHO SEE YOUR CONTENT.

ANALYTICS SUMMARY:

RAYMOND JAMES STADIUM | TAMPA SPORTS AUTHORITY
BABE ZAHARIAS GOLF COURSE | ROCKY POINT GOLF COURSE | ROGERS PARK GOLF COURSE |
HILLSBOROUGH COUNTY TOURNAMENT SPORTSPLEX

Performance Summary

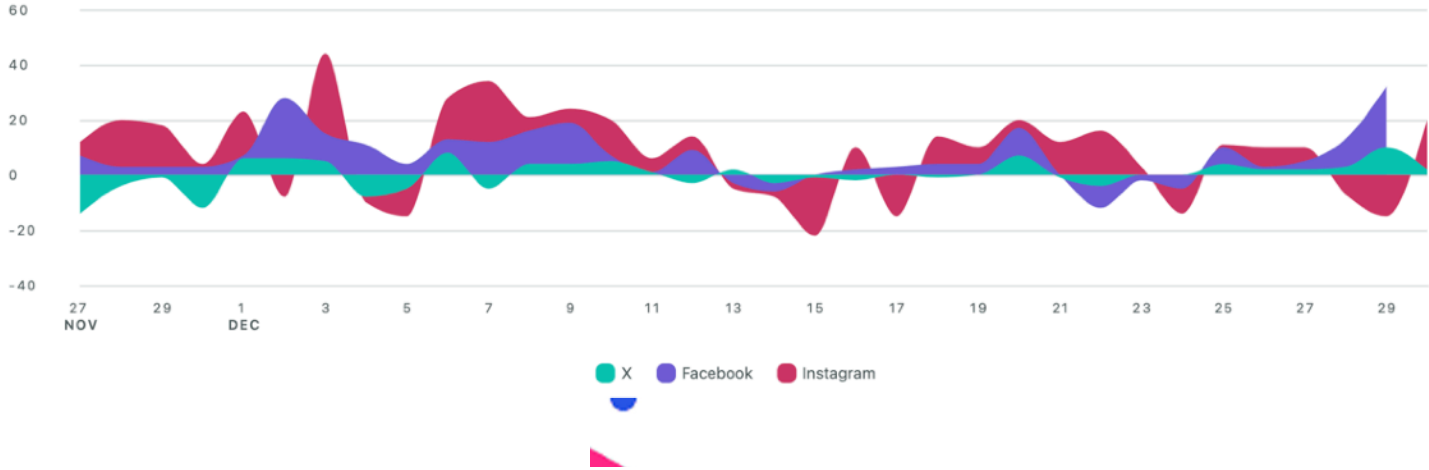
View your key profile performance metrics accrued during the selected time period.

Impressions	Engagements	Post Link Clicks	Engagement Rate (per Impression)
8,956,124 ↘ 36.6%	10,304 ↘ 37.4%	170 ↘ 58.3%	0.1% ↘ 1.1%

Growth in followers on all Social Media

Audience Growth

See how your audience grew during the selected time period.



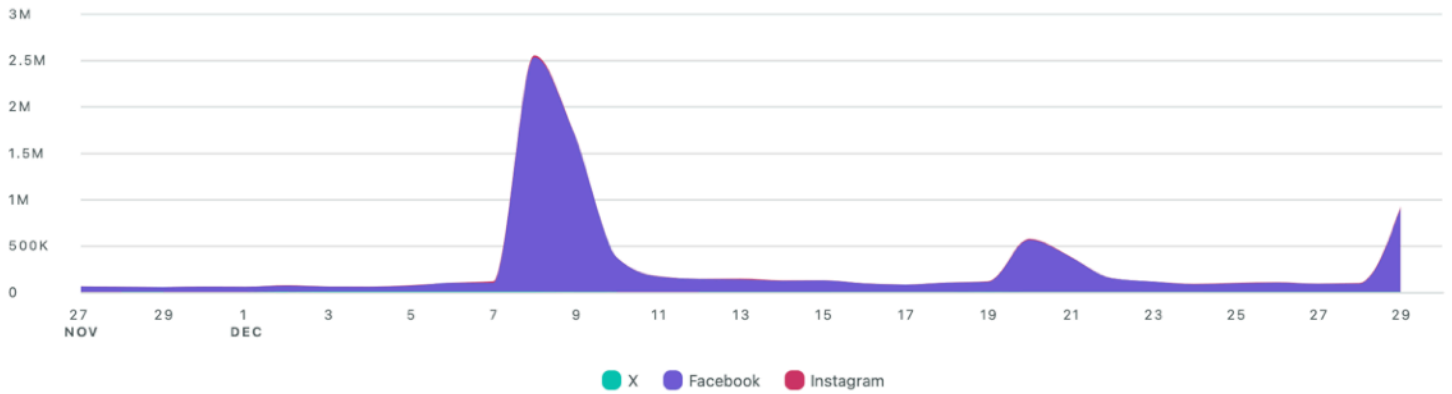
ANALYTICS SUMMARY:

RAYMOND JAMES STADIUM | TAMPA SPORTS AUTHORITY
BABE ZAHARIAS GOLF COURSE | ROCKY POINT GOLF COURSE | ROGERS PARK GOLF COURSE | HILLSBOROUGH COUNTY TOURNAMENT SPORTSPLEX

Total Impressions across all Social Media

Impressions

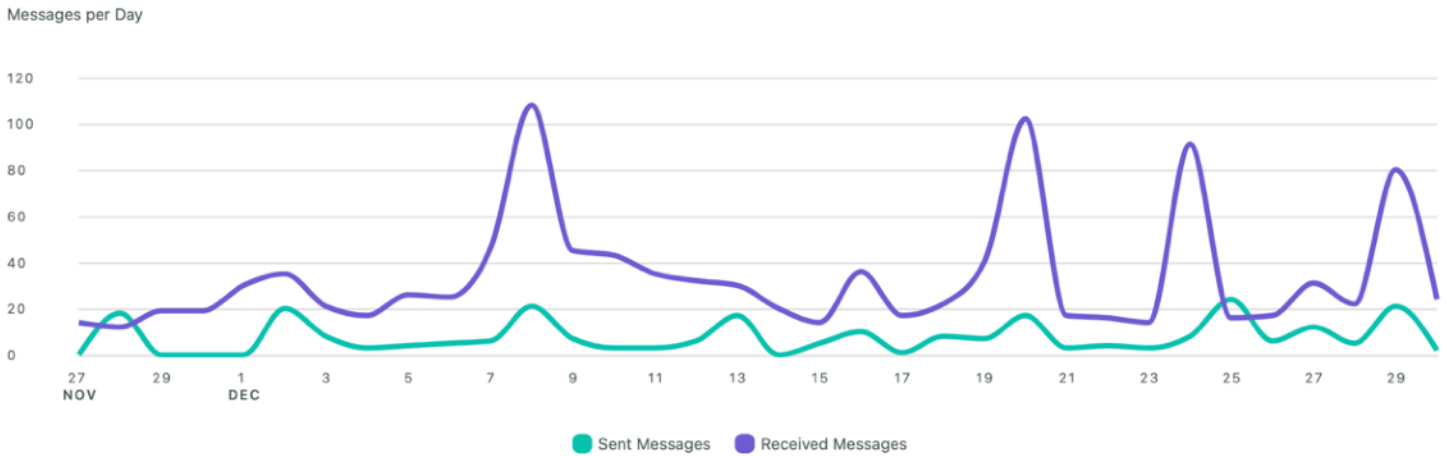
Review how your content was seen across networks during the selected time period.




Total Message Volume on Social Media by Platform

Message Volume

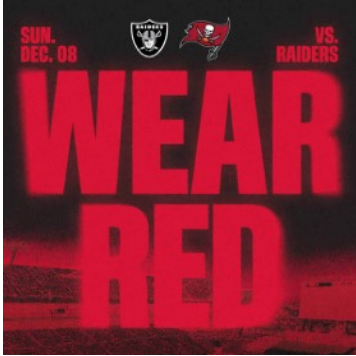
Review the volume of sent and received messages across networks during the selected time period.




BEST PERFORMING CONTENT: RAYMOND JAMES STADIUM

RAYMOND JAMES STADIUM®  **rjstadium**
Sat 12/7/2024 1:30 pm EST

Red out this Sunday!! 🇺🇸🏈




Total Engagements 1,013

RAYMOND JAMES STADIUM®  **Raymond James Stadium**
Fri 12/13/2024 5:00 pm EST

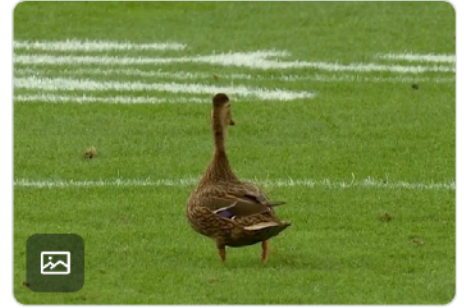
Single day tickets are now available for Country Thunder Florida! Get yours before they're gone 🙌🎫



Total Engagements 983

RAYMOND JAMES STADIUM®  **rjstadium**
Sun 12/29/2024 6:22 pm EST

The Ducs do it again against the Panthers! Hopefully this lucky ducky lands again next week for Saints vs Ducs 🦆




Total Engagements 813

RAYMOND JAMES STADIUM®  **Raymond James Stadium**
Mon 12/2/2024 8:31 am EST

TAMPA! You're about to be thunderstruck! ⚡ AC/DC is bringing the POWER UP TOUR 2025 to Raymond James Stadium on May 16th with special guest The Pretty Reckless! Tickets on sale this Friday, Dec 6th @ 12PM. 🎫



Total Engagements 596

RAYMOND JAMES STADIUM®  **rjstadium**
Mon 12/2/2024 8:32 am EST

TAMPA! You're about to be thunderstruck! ⚡ AC/DC is bringing the POWER UP TOUR 2025 to Raymond James Stadium on May 16th with special guest The Pretty Reckless! Tickets on sale this Friday, Dec 6th @ 12PM. 🎫



Total Engagements 402

RAYMOND JAMES STADIUM®  **rjstadium**
Thu 12/5/2024 2:15 pm EST

Let's get thunderstruck Tampa! ⚡ Get ready there is less than 24 hours until the Power Up Tour is on sale 🎫🇺🇸



Total Engagements 332

BEST PERFORMING CONTENT:

TAMPA SPORTS AUTHORITY



Tampa Sports Authority
 Wed 12/25/2024 9:44 pm EST

Happy Hanukkah! 🕯️ Wishing you a holiday full of hope, love, and peace



Total Engagements

27



Tampa Sports Authority
 Mon 12/2/2024 10:31 am EST

TAMPA! You're about to be thunderstruck! ⚡️ AC/DC is bringing the POWER UP TOUR 2025 to Raymond James Stadium on May 16th with special guest The Pretty Reckless! Tickets on sale this Friday, Dec 6th @ 12PM. 🎸



Total Engagements

11



Tampa Sports Authority
 Tue 12/17/2024 1:01 pm EST

#RJSTours



Total Engagements

10



tampasportsauthority
 Wed 12/25/2024 10:29 am EST

Merry Christmas from all of us at Tampa Sports Authority! 🎁🎄



Total Engagements

8



tampasportsauthority
 Fri 12/13/2024 3:10 pm EST

1 week till the Green Wave takes on the Gators in the Gasparilla Bowl 🏈🏈 Tickets available at the link in our bio



Total Engagements

8



Tampa Sports Authority
 Mon 12/23/2024 4:12 pm EST

#RJSTours



Total Engagements

7

TAMPA SPORTS AUTHORITY

 **Print**

Meeting Date:

Title: SportsPlex Update

Summary: The Vice President of SportsPlex Operations will provide an update on the Tournament SportsPlex.

Strategic Plan:

Background:

ATTACHMENTS:		
Name:	Description:	Type:
No Attachments Available		

TAMPA SPORTS AUTHORITY

 Print

Meeting Date:

Title: License Agreement Summaries

Summary: Attached is a License Agreement summary for the SportsPlex.

Strategic Plan:

Background:

ATTACHMENTS:		
Name:	Description:	Type:
LA Board Summary - Tampa Super Cup Juniors - 11.1-3.24.docx	LA Board Summary - Tampa Super Cup Juniors - 11.1-3.24	Executive Summary
LA Board Summary - Tampa Super Cup Boys Weekend - 11.8-10.24.docx	LA Board Summary - Tampa Super Cup Boys Weekend - 11.8-10.24	Exhibit
LA Board Summary - Tampa Super Cup Girls Weekend - 11.15-17.24.docx	LA Board Summary - Tampa Super Cup Girls Weekend - 11.15-17.24	Exhibit
LA Board Summary - IWLCA - 11.22-24.24.docx	LA Board Summary - IWLCA - 11.22-24.24	Exhibit



License Agreement Summary

The following license agreement has been entered into by the President/CEO (Eric Hart) and the Tournament SportsPlex Director (Stephen Reed) and signed for legal sufficiency by General Counsel. Agreement fully executed on October 4, 2024.

Type of License Agreement:	Fields
Licensee Agreement Purpose:	Soccer Tournament
Licensee:	Florida Premier FC
Name of Event:	Tampa Bay Super Cup
Date(s) of Event:	November 1-3, 2024
Time of Event:	9:00 am – 9:00 pm
License Fee:	\$16,875.00 plus all direct event related expenses
Concessions:	\$13,375.00
Vendor Fees:	\$13,168.50
Merchandise:	N/A
Parking:	\$10,125.00
Other:	\$0

Copy of license agreement is available for review upon request.



License Agreement Summary

The following license agreement has been entered into by the President/CEO (Eric Hart) and the Tournament SportsPlex Director (Stephen Reed) and signed for legal sufficiency by General Counsel. Agreement fully executed on October 4, 2024.

Type of License Agreement:	Fields
Licensee Agreement Purpose:	Soccer Tournament
Licensee:	Florida Premier FC
Name of Event:	Tampa Bay Super Cup Boys Weekend
Date(s) of Event:	November 8-10, 2024
Time of Event:	9:00 am – 9:00 pm
License Fee:	\$16,875.00 plus all direct event related expenses
Concessions:	\$12,118.00
Vendor Fees:	\$6,855.44
Merchandise:	N/A
Parking:	\$10,125.00
Other:	\$0

Copy of license agreement is available for review upon request.



License Agreement Summary

The following license agreement has been entered into by the President/CEO (Eric Hart) and the Tournament SportsPlex Director (Stephen Reed) and signed for legal sufficiency by General Counsel. Agreement fully executed on October 4, 2024.

Type of License Agreement:	Fields
Licensee Agreement Purpose:	Soccer Tournament
Licensee:	Florida Premier FC
Name of Event:	Tampa Bay Super Cup Girls Weekend
Date(s) of Event:	November 11-15, 2024
Time of Event:	9:00 am – 7:00 pm
License Fee:	\$16,875.00 plus all direct event related expenses
Concessions:	\$11,314.00
Vendor Fees:	\$8,045.00
Merchandise:	N/A
Parking:	\$8,045.00
Other:	\$0

Copy of license agreement is available for review upon request.



License Agreement Summary

The following license agreement has been entered into by the President/CEO (Eric Hart) and the Tournament SportsPlex Director (Stephen Reed) and signed for legal sufficiency by General Counsel. Agreement fully executed on October 14, 2024.

Type of License Agreement:	Fields
Licensee Agreement Purpose:	Lacrosse Tournament
Licensee:	Elite Tournaments
Name of Event:	IWLCA Debut and Presidents Cup
Date(s) of Event:	November 22-24, 2024
Time of Event:	9:00 am – 7:00 pm
License Fee:	\$19,125.00 plus all direct event related expenses
Concessions:	\$4,011.00
Vendor Fees:	\$5,172.00
Merchandise:	N/A
Parking:	\$8,119.00
Other:	\$0

Copy of license agreement is available for review upon request.

TAMPA SPORTS AUTHORITY

 Print

Meeting Date:

Title: Schedule of Events

Summary: Attached is the schedule of events for the SportsPlex.

Strategic Plan:

Background:

ATTACHMENTS:		
Name:	Description:	Type:
2024-2025 Master SportsPlex Event Numbers and Calendar 12-30-2024.pdf	SportsPlex Calendar	Executive Summary

Championship SportPlex of Tampa Bay - Event Schedule

2024-25

EVENT	DATE	FIELDS	Est. Attendees Per Day
Football	January 15-19, 2025	15	10000
Soccer	February 8-9, 2025	12	4000
Soccer	February 14-16, 2025	15	4500
Soccer	March 1-2, 2025	15	3000
Soccer	March 7-9, 2025	15	8500
Football	March 22-23, 2025	12	3000
Soccer	April 12-13, 2025	15	6000
Rugby	April 18-19, 2025	15	6000
Soccer	April 24-27, 2025	15	7000
Soccer	July 10-15, 2025	15	7500
Soccer	August 30-Sept. 1, 2025	15	5000
Soccer	September 20-21, 2025	12	3000

TAMPA SPORTS AUTHORITY

 **Print**

Meeting Date:

Title: 1/21/2025: Finance Committee Meeting @ 10:30am, TSA Boardroom

Summary:

Strategic Plan:

Background:

ATTACHMENTS:		
Name:	Description:	Type:
No Attachments Available		

TAMPA SPORTS AUTHORITY

 **Print**

Meeting Date:

Title: 1/21/2025: Executive Committee Meeting @ follows Finance (if needed), TSA Boardroom

Summary:

Strategic Plan:

Background:

ATTACHMENTS:		
Name:	Description:	Type:
No Attachments Available		

TAMPA SPORTS AUTHORITY

 Print

Meeting Date:

Title: 1/23/2025: Golf Committee Meeting @ 12:00pm, Babe Zaharias Clubhouse

Summary:

Strategic Plan:

Background:

ATTACHMENTS:

Name:	Description:	Type:
No Attachments Available		

TAMPA SPORTS AUTHORITY

 Print

Meeting Date:

Title: 1/28/2025: TSA Board Meeting @ 4:00pm, TSA Boardroom

Summary:

Strategic Plan:

Background:

ATTACHMENTS:

Name:	Description:	Type:
No Attachments Available		
